

# Local Market Update for March 2024

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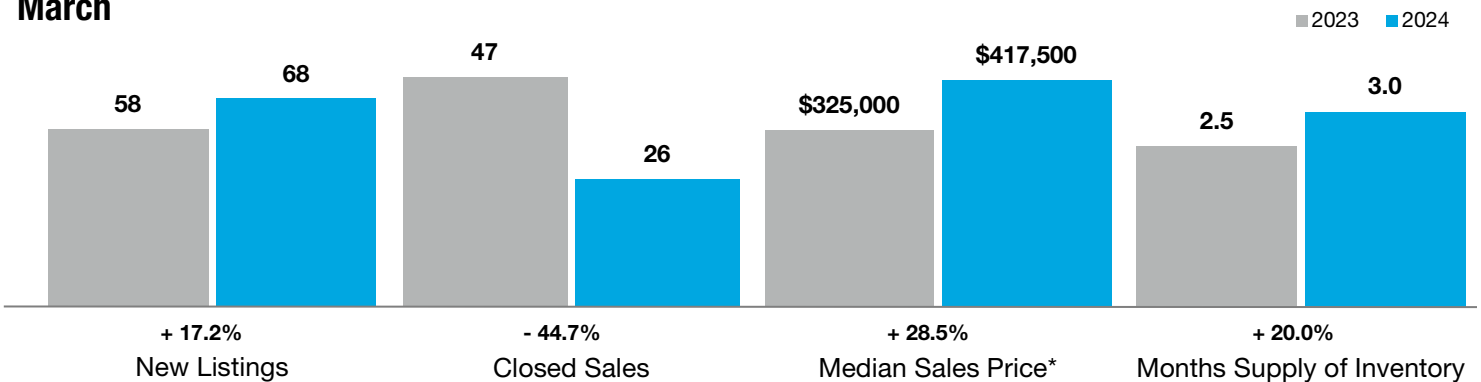
## Waynesville

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	58	68	+ 17.2%	128	139	+ 8.6%
Pending Sales	35	34	- 2.9%	105	94	- 10.5%
Closed Sales	47	26	- 44.7%	96	74	- 22.9%
Median Sales Price*	\$325,000	\$417,500	+ 28.5%	\$362,000	\$412,250	+ 13.9%
Average Sales Price*	\$354,951	\$459,186	+ 29.4%	\$405,763	\$450,037	+ 10.9%
Percent of Original List Price Received*	92.5%	94.6%	+ 2.3%	92.4%	94.0%	+ 1.7%
List to Close	102	111	+ 8.8%	106	94	- 11.3%
Days on Market Until Sale	55	56	+ 1.8%	60	52	- 13.3%
Cumulative Days on Market Until Sale	61	70	+ 14.8%	65	61	- 6.2%
Average List Price	\$456,269	\$562,696	+ 23.3%	\$427,495	\$523,089	+ 22.4%
Inventory of Homes for Sale	100	116	+ 16.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

