Local Market Update for August 2023





Huntersville

North Carolina

	August			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	136	104	- 23.5%	1,279	821	- 35.8%
Pending Sales	139	76	- 45.3%	1,095	742	- 32.2%
Closed Sales	150	84	- 44.0%	1,118	720	- 35.6%
Median Sales Price*	\$535,000	\$483,000	- 9.7%	\$506,757	\$545,000	+ 7.5%
Average Sales Price*	\$553,517	\$558,374	+ 0.9%	\$536,600	\$581,198	+ 8.3%
Percent of Original List Price Received*	99.2%	99.1%	- 0.1%	102.9%	98.4%	- 4.4%
List to Close	113	70	- 38.1%	94	86	- 8.5%
Days on Market Until Sale	40	18	- 55.0%	23	30	+ 30.4%
Cumulative Days on Market Until Sale	14	20	+ 42.9%	16	32	+ 100.0%
Average List Price	\$569,536	\$609,083	+ 6.9%	\$558,507	\$628,863	+ 12.6%
Inventory of Homes for Sale	165	103	- 37.6%			
Months Supply of Inventory	1.2	1.2	0.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



