

Local Market Update for August 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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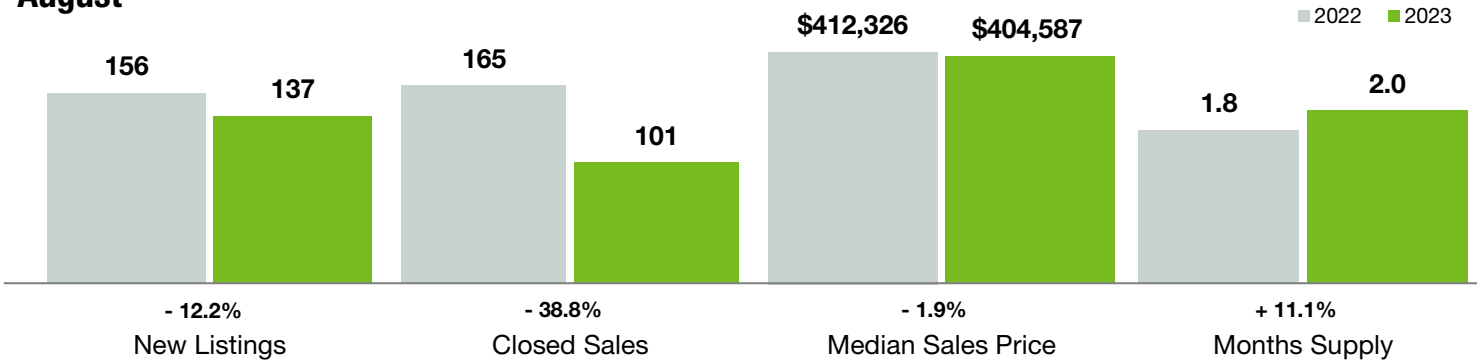
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	156	137	- 12.2%	1,286	1,055	- 18.0%
Pending Sales	138	133	- 3.6%	1,077	953	- 11.5%
Closed Sales	165	101	- 38.8%	1,091	894	- 18.1%
Median Sales Price*	\$412,326	\$404,587	- 1.9%	\$420,000	\$409,000	- 2.6%
Average Sales Price*	\$446,636	\$492,811	+ 10.3%	\$456,806	\$484,193	+ 6.0%
Percent of Original List Price Received*	98.5%	97.1%	- 1.4%	100.7%	96.6%	- 4.1%
List to Close	82	93	+ 13.4%	95	108	+ 13.7%
Days on Market Until Sale	33	35	+ 6.1%	27	51	+ 88.9%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	26	51	+ 96.2%
Average List Price	\$456,809	\$422,995	- 7.4%	\$471,388	\$519,745	+ 10.3%
Inventory of Homes for Sale	241	216	- 10.4%	--	--	--
Months Supply of Inventory	1.8	2.0	+ 11.1%	--	--	--

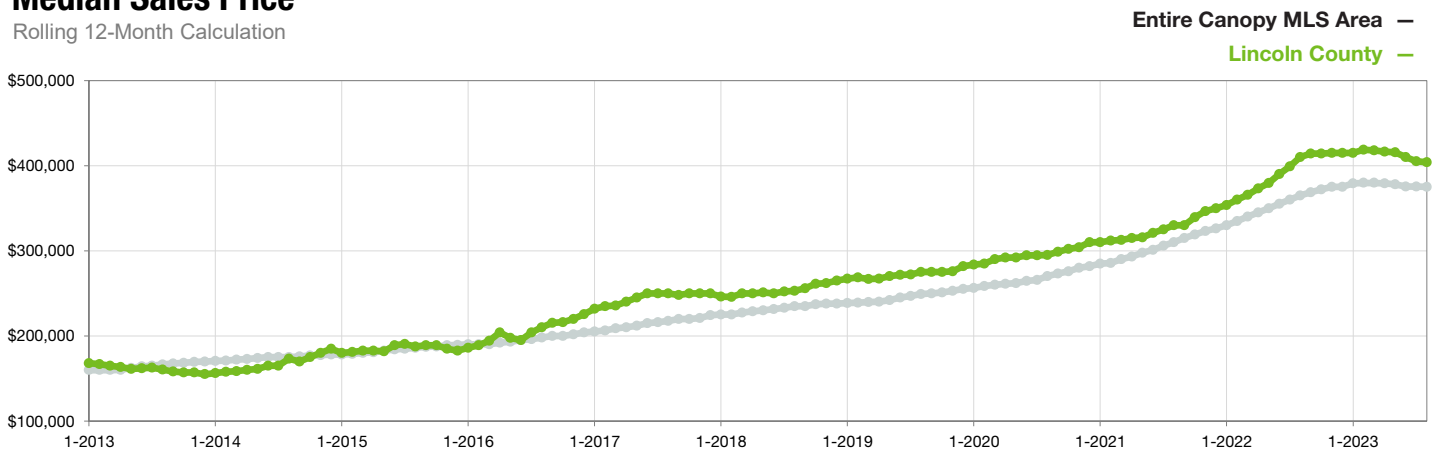
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 28, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.