

Local Market Update for August 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



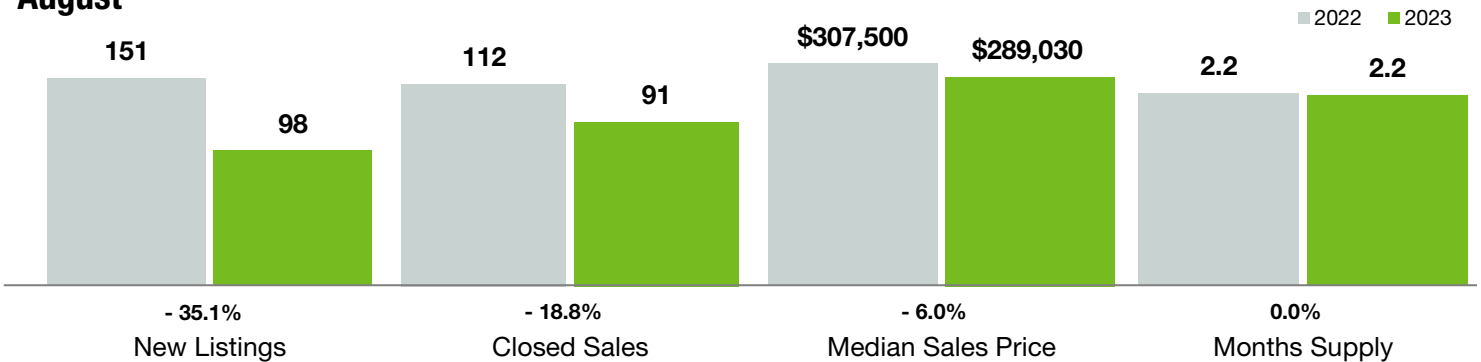
Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	151	98	- 35.1%	917	785	- 14.4%
Pending Sales	77	101	+ 31.2%	722	702	- 2.8%
Closed Sales	112	91	- 18.8%	689	635	- 7.8%
Median Sales Price*	\$307,500	\$289,030	- 6.0%	\$285,000	\$300,000	+ 5.3%
Average Sales Price*	\$348,010	\$315,275	- 9.4%	\$315,760	\$320,678	+ 1.6%
Percent of Original List Price Received*	97.8%	96.1%	- 1.7%	98.7%	95.2%	- 3.5%
List to Close	82	83	+ 1.2%	77	104	+ 35.1%
Days on Market Until Sale	23	39	+ 69.6%	21	52	+ 147.6%
Cumulative Days on Market Until Sale	20	43	+ 115.0%	19	57	+ 200.0%
Average List Price	\$318,597	\$391,722	+ 23.0%	\$323,079	\$355,651	+ 10.1%
Inventory of Homes for Sale	198	173	- 12.6%	--	--	--
Months Supply of Inventory	2.2	2.2	0.0%	--	--	--

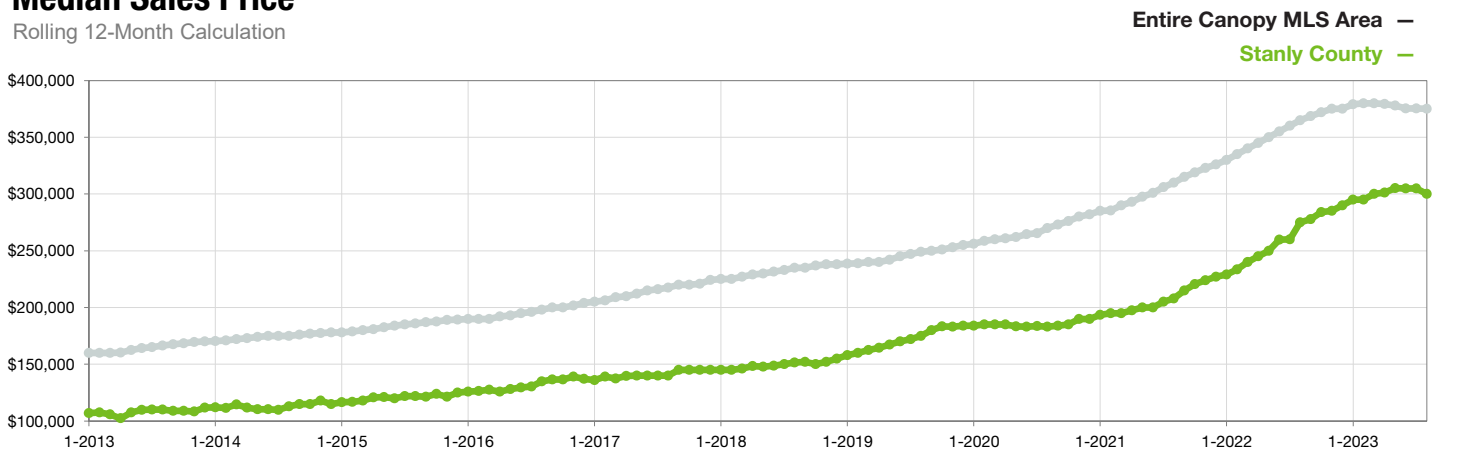
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 28, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.