

# Local Market Update for March 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



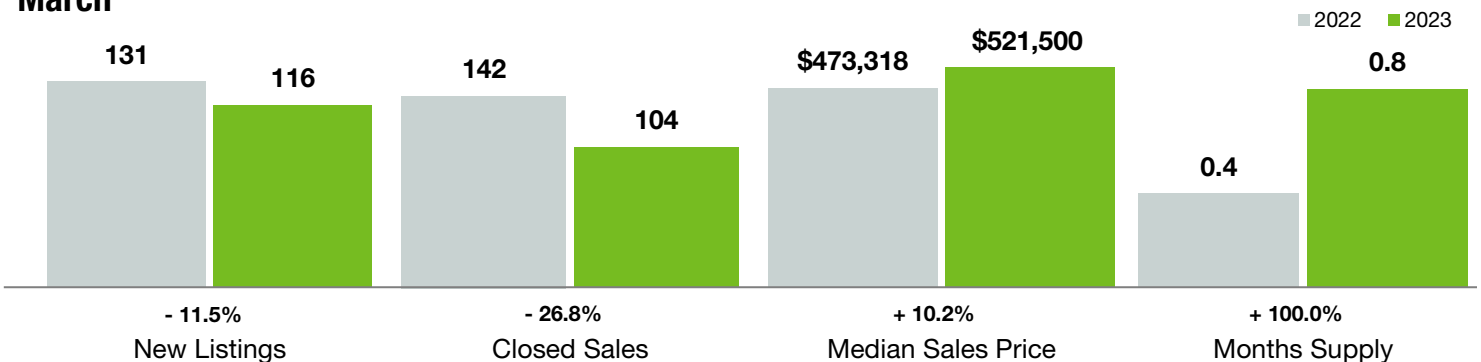
## Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change
New Listings	131	116	- 11.5%	367	280	- 23.7%
Pending Sales	124	99	- 20.2%	360	282	- 21.7%
Closed Sales	142	104	- 26.8%	368	231	- 37.2%
Median Sales Price*	\$473,318	\$521,500	+ 10.2%	\$465,055	\$532,500	+ 14.5%
Average Sales Price*	\$503,840	\$549,563	+ 9.1%	\$511,106	\$564,765	+ 10.5%
Percent of Original List Price Received*	104.6%	98.2%	- 6.1%	103.2%	97.1%	- 5.9%
List to Close	93	90	- 3.2%	96	107	+ 11.5%
Days on Market Until Sale	18	37	+ 105.6%	25	46	+ 84.0%
Cumulative Days on Market Until Sale	15	38	+ 153.3%	23	44	+ 91.3%
Average List Price	\$554,181	\$590,440	+ 6.5%	\$532,536	\$575,733	+ 8.1%
Inventory of Homes for Sale	58	91	+ 56.9%	--	--	--
Months Supply of Inventory	0.4	0.8	+ 100.0%	--	--	--

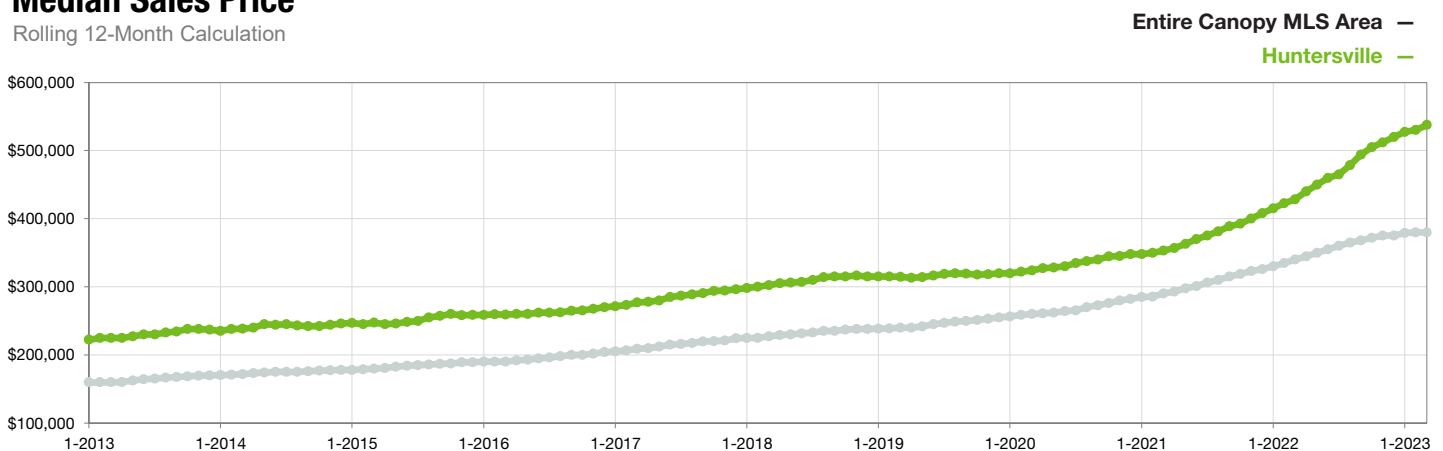
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.