

Local Market Update for March 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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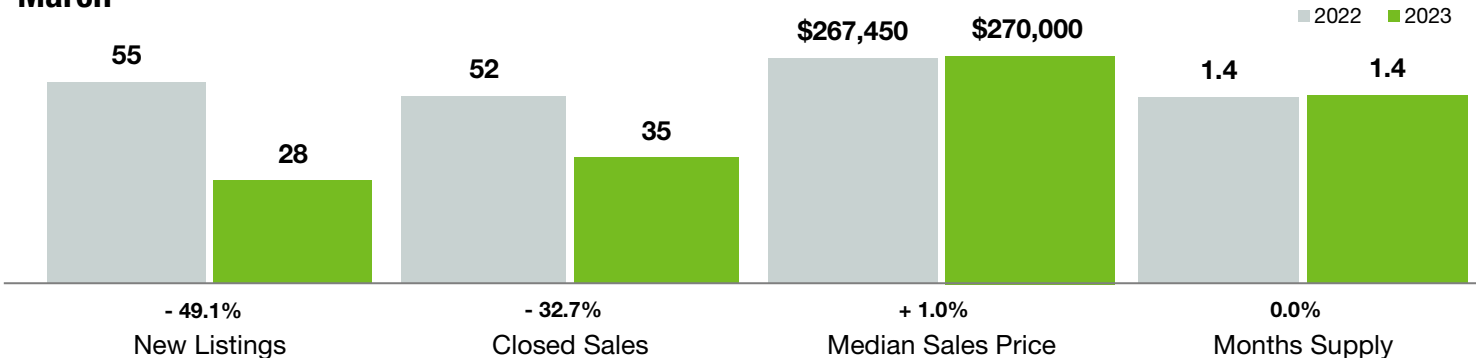
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change
New Listings	55	28	- 49.1%	142	89	- 37.3%
Pending Sales	46	38	- 17.4%	134	113	- 15.7%
Closed Sales	52	35	- 32.7%	114	86	- 24.6%
Median Sales Price*	\$267,450	\$270,000	+ 1.0%	\$272,500	\$283,250	+ 3.9%
Average Sales Price*	\$273,147	\$289,257	+ 5.9%	\$285,649	\$296,347	+ 3.7%
Percent of Original List Price Received*	98.5%	94.7%	- 3.9%	98.5%	94.2%	- 4.4%
List to Close	81	98	+ 21.0%	84	89	+ 6.0%
Days on Market Until Sale	25	52	+ 108.0%	30	45	+ 50.0%
Cumulative Days on Market Until Sale	26	56	+ 115.4%	34	50	+ 47.1%
Average List Price	\$342,037	\$296,311	- 13.4%	\$329,444	\$296,491	- 10.0%
Inventory of Homes for Sale	63	51	- 19.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

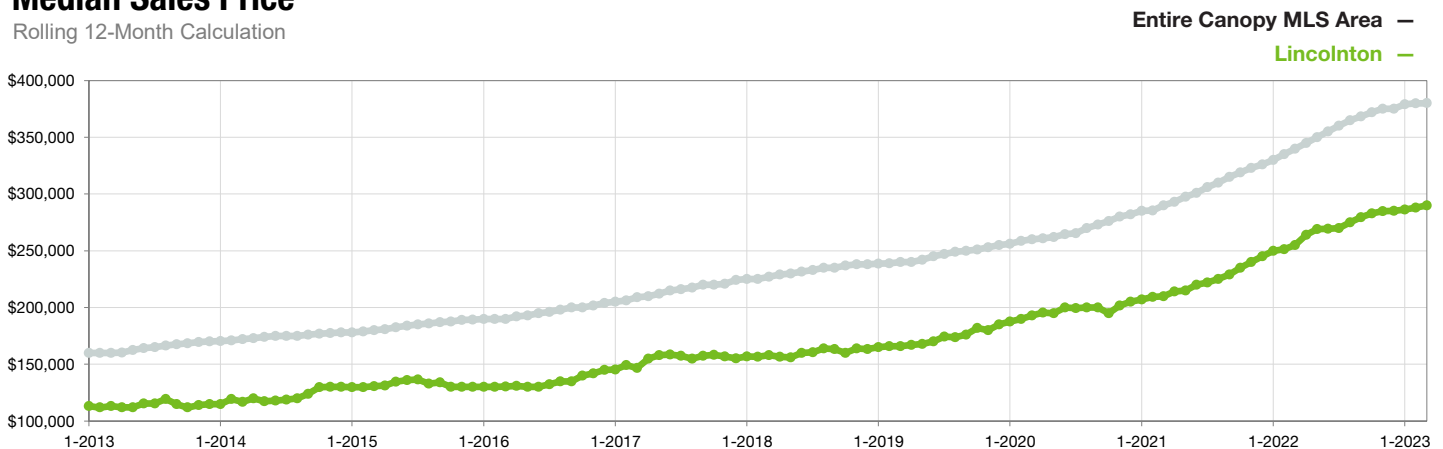
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.