

Local Market Update for March 2023

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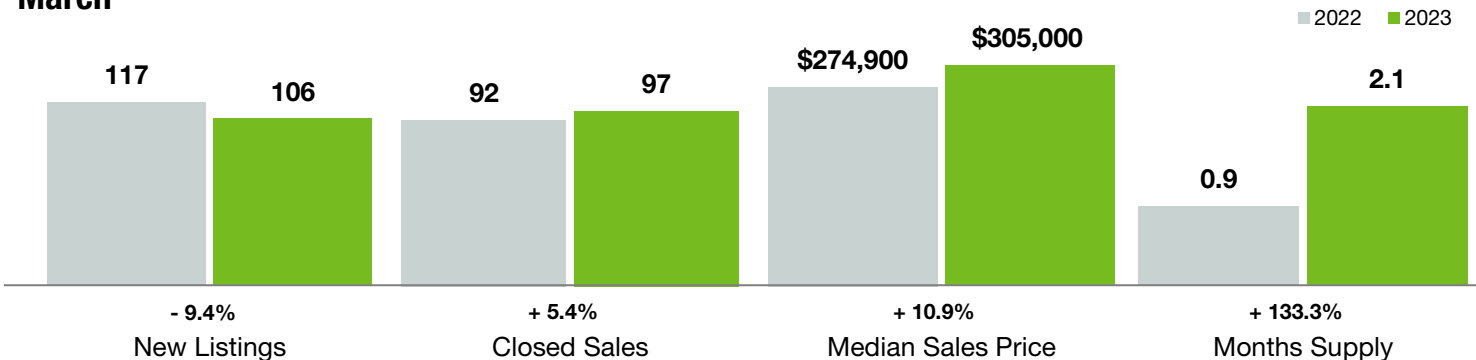
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change
New Listings	117	106	- 9.4%	288	262	- 9.0%
Pending Sales	102	109	+ 6.9%	269	270	+ 0.4%
Closed Sales	92	97	+ 5.4%	215	193	- 10.2%
Median Sales Price*	\$274,900	\$305,000	+ 10.9%	\$259,450	\$298,500	+ 15.1%
Average Sales Price*	\$275,763	\$307,709	+ 11.6%	\$293,642	\$303,619	+ 3.4%
Percent of Original List Price Received*	99.2%	94.2%	- 5.0%	98.5%	93.6%	- 5.0%
List to Close	67	112	+ 67.2%	71	110	+ 54.9%
Days on Market Until Sale	14	58	+ 314.3%	23	56	+ 143.5%
Cumulative Days on Market Until Sale	14	63	+ 350.0%	22	62	+ 181.8%
Average List Price	\$304,966	\$442,228	+ 45.0%	\$307,967	\$366,496	+ 19.0%
Inventory of Homes for Sale	80	166	+ 107.5%	--	--	--
Months Supply of Inventory	0.9	2.1	+ 133.3%	--	--	--

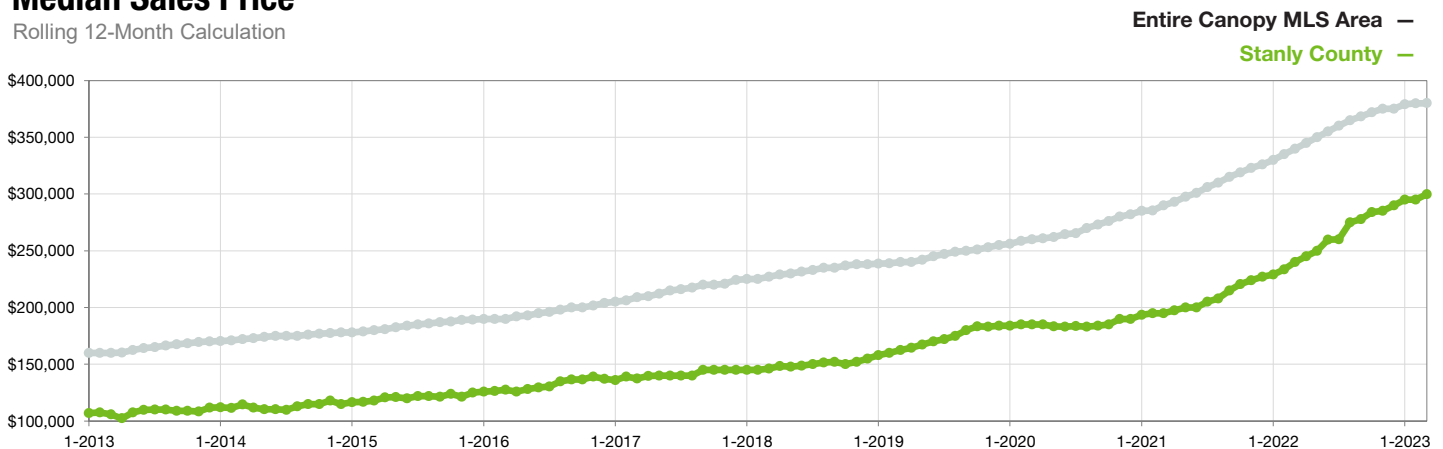
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.