

Local Market Update for March 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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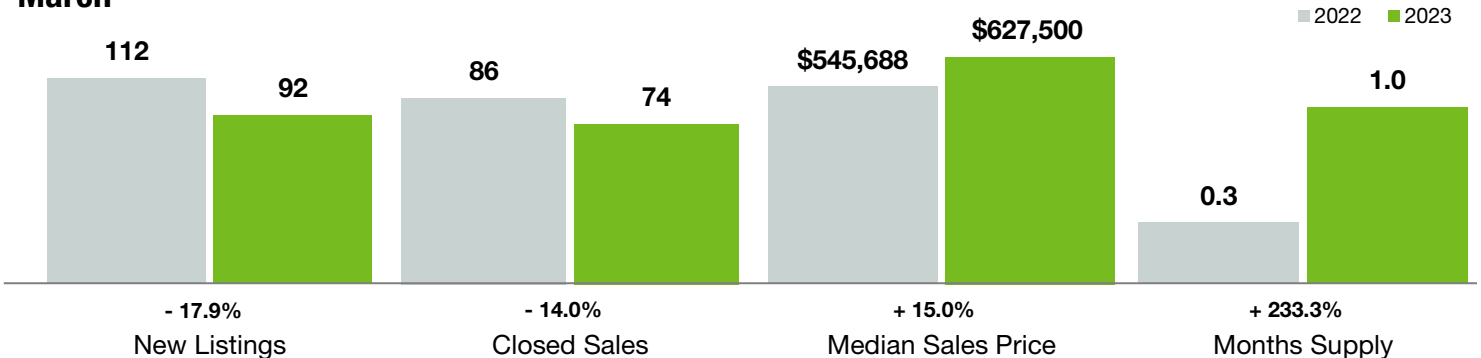
Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change
New Listings	112	92	- 17.9%	269	194	- 27.9%
Pending Sales	103	71	- 31.1%	265	195	- 26.4%
Closed Sales	86	74	- 14.0%	222	182	- 18.0%
Median Sales Price*	\$545,688	\$627,500	+ 15.0%	\$552,172	\$559,000	+ 1.2%
Average Sales Price*	\$665,014	\$708,079	+ 6.5%	\$651,646	\$665,545	+ 2.1%
Percent of Original List Price Received*	103.5%	97.0%	- 6.3%	103.0%	96.5%	- 6.3%
List to Close	73	127	+ 74.0%	74	130	+ 75.7%
Days on Market Until Sale	17	36	+ 111.8%	19	40	+ 110.5%
Cumulative Days on Market Until Sale	14	38	+ 171.4%	15	42	+ 180.0%
Average List Price	\$771,219	\$899,695	+ 16.7%	\$721,888	\$833,618	+ 15.5%
Inventory of Homes for Sale	34	76	+ 123.5%	--	--	--
Months Supply of Inventory	0.3	1.0	+ 233.3%	--	--	--

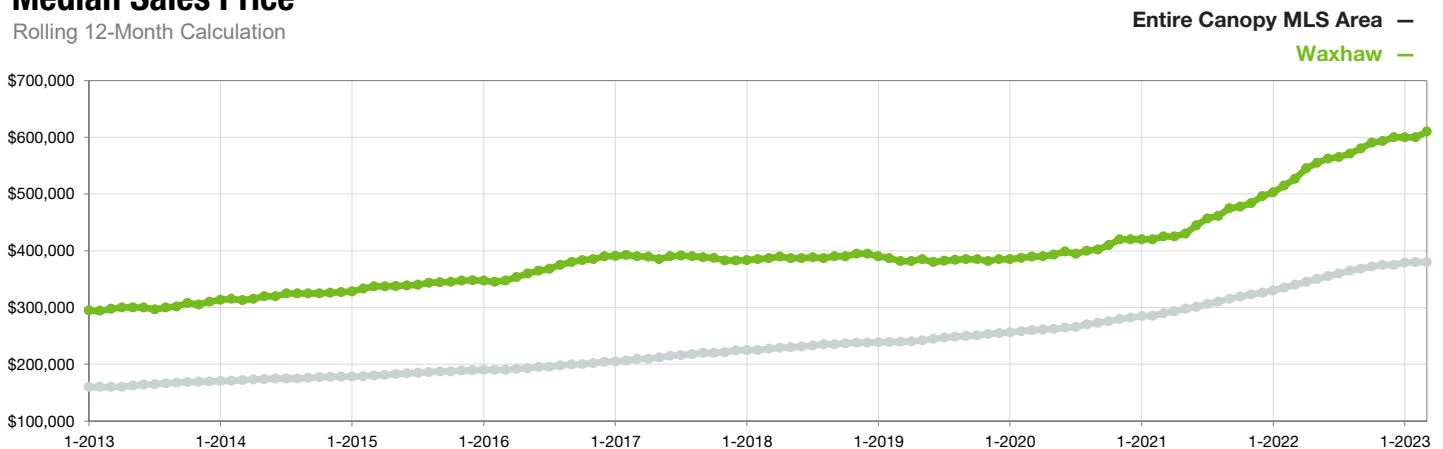
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.