## **Local Market Update for February 2024**

A research tool provided by the Canopy Realtor® Association FOR MORE INFORMATION, CONTACT A REALTOR®

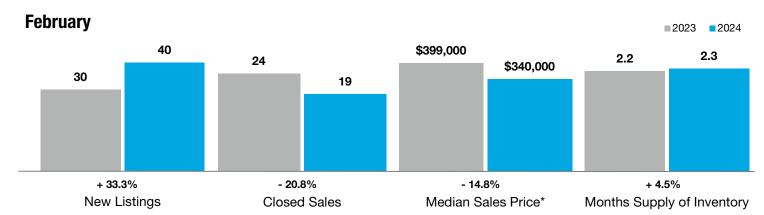


## Waynesville

North Carolina

	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	30	40	+ 33.3%	70	71	+ 1.4%
Pending Sales	27	37	+ 37.0%	70	62	- 11.4%
Closed Sales	24	19	- 20.8%	49	47	- 4.1%
Median Sales Price*	\$399,000	\$340,000	- 14.8%	\$403,000	\$385,000	- 4.5%
Average Sales Price*	\$480,686	\$421,945	- 12.2%	\$454,500	\$447,423	- 1.6%
Percent of Original List Price Received*	92.7%	91.2%	- 1.6%	92.3%	93.9%	+ 1.7%
List to Close	131	82	- 37.4%	109	84	- 22.9%
Days on Market Until Sale	88	41	- 53.4%	64	50	- 21.9%
Cumulative Days on Market Until Sale	96	47	- 51.0%	69	55	- 20.3%
Average List Price	\$416,503	\$472,430	+ 13.4%	\$403,654	\$488,369	+ 21.0%
Inventory of Homes for Sale	90	88	- 2.2%			
Months Supply of Inventory	2.2	2.3	+ 4.5%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

- Entire Canopy MLS Area -
  - Waynesville -

