

Local Market Update for June 2024

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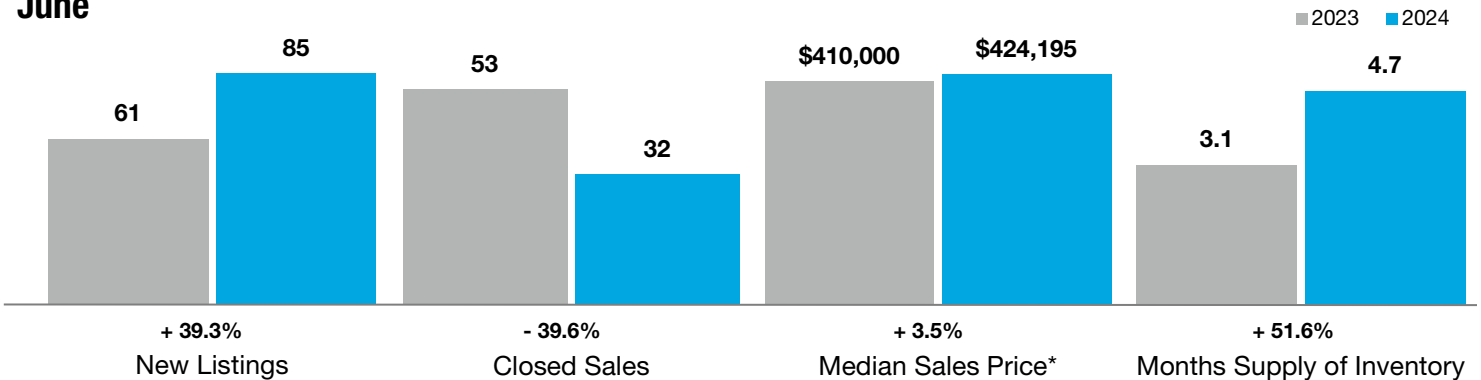
Waynesville

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	61	85	+ 39.3%	304	345	+ 13.5%
Pending Sales	31	49	+ 58.1%	236	217	- 8.1%
Closed Sales	53	32	- 39.6%	233	180	- 22.7%
Median Sales Price*	\$410,000	\$424,195	+ 3.5%	\$370,000	\$411,000	+ 11.1%
Average Sales Price*	\$403,728	\$481,224	+ 19.2%	\$398,635	\$463,290	+ 16.2%
Percent of Original List Price Received*	95.8%	95.6%	- 0.2%	93.9%	95.0%	+ 1.2%
List to Close	89	88	- 1.1%	94	89	- 5.3%
Days on Market Until Sale	48	41	- 14.6%	50	45	- 10.0%
Cumulative Days on Market Until Sale	38	42	+ 10.5%	51	51	0.0%
Average List Price	\$480,769	\$484,365	+ 0.7%	\$466,726	\$521,787	+ 11.8%
Inventory of Homes for Sale	121	178	+ 47.1%	--	--	--
Months Supply of Inventory	3.1	4.7	+ 51.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

