

Local Market Update for September 2024

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



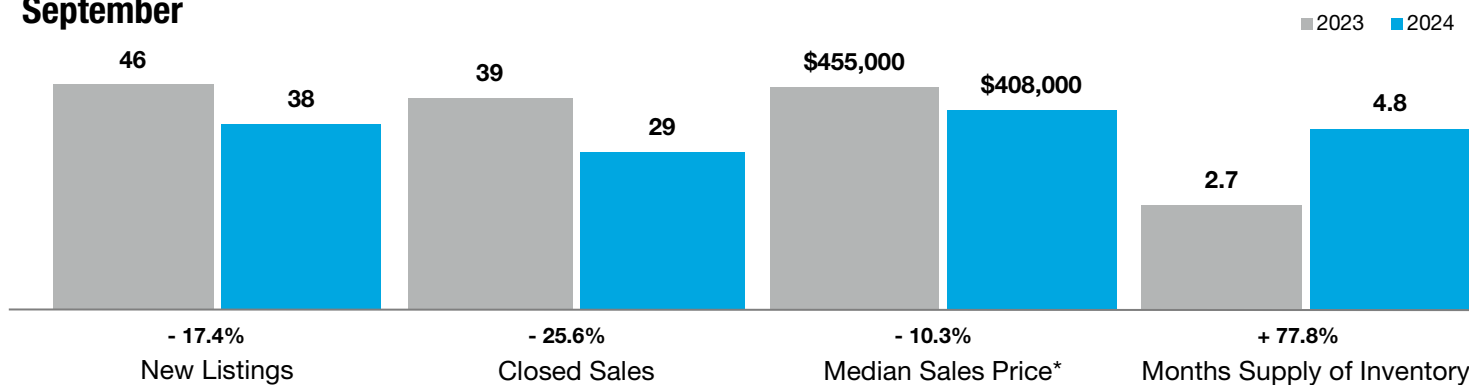
Waynesville

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	46	38	- 17.4%	449	525	+ 16.9%
Pending Sales	30	48	+ 60.0%	366	353	- 3.6%
Closed Sales	39	29	- 25.6%	353	307	- 13.0%
Median Sales Price*	\$455,000	\$408,000	- 10.3%	\$390,000	\$419,000	+ 7.4%
Average Sales Price*	\$448,266	\$526,543	+ 17.5%	\$415,440	\$490,233	+ 18.0%
Percent of Original List Price Received*	97.9%	96.6%	- 1.3%	94.6%	94.7%	+ 0.1%
List to Close	59	75	+ 27.1%	88	93	+ 5.7%
Days on Market Until Sale	22	39	+ 77.3%	44	44	0.0%
Cumulative Days on Market Until Sale	22	60	+ 172.7%	47	50	+ 6.4%
Average List Price	\$465,404	\$534,418	+ 14.8%	\$488,223	\$552,643	+ 13.2%
Inventory of Homes for Sale	106	183	+ 72.6%	--	--	--
Months Supply of Inventory	2.7	4.8	+ 77.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

