Local Market Update for October 2024

A research tool provided by the Canopy Realtor® Association FOR MORE INFORMATION, CONTACT A REALTOR®

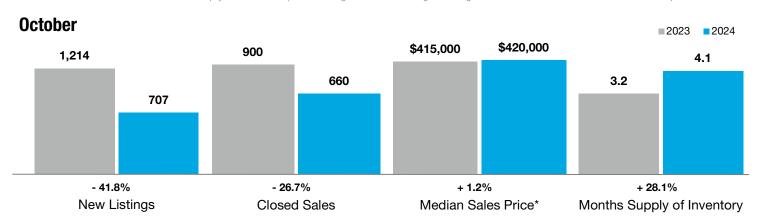


Asheville Region

Includes Buncombe, Burke, Haywood, Henderson, Jackson, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey Counties

| | October | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 10-2023 | Thru 10-2024 | Percent Change |
| New Listings | 1,214 | 707 | - 41.8% | 11,083 | 11,685 | + 5.4% |
| Pending Sales | 868 | 536 | - 38.2% | 8,732 | 8,144 | - 6.7% |
| Closed Sales | 900 | 660 | - 26.7% | 8,446 | 8,024 | - 5.0% |
| Median Sales Price* | \$415,000 | \$420,000 | + 1.2% | \$402,000 | \$419,995 | + 4.5% |
| Average Sales Price* | \$510,621 | \$543,741 | + 6.5% | \$489,886 | \$528,655 | + 7.9% |
| Percent of Original List Price Received* | 94.7% | 94.4% | - 0.3% | 96.1% | 94.9% | - 1.2% |
| List to Close | 86 | 103 | + 19.8% | 91 | 95 | + 4.4% |
| Days on Market Until Sale | 38 | 48 | + 26.3% | 40 | 48 | + 20.0% |
| Cumulative Days on Market Until Sale | 46 | 53 | + 15.2% | 45 | 54 | + 20.0% |
| Average List Price | \$578,836 | \$567,909 | - 1.9% | \$558,374 | \$609,599 | + 9.2% |
| Inventory of Homes for Sale | 2,636 | 3,216 | + 22.0% | | | |
| Months Supply of Inventory | 3.2 | 4.1 | + 28.1% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

- Entire Canopy MLS Area -
 - Asheville Region -

