

Local Market Update for January 2025

A research tool provided by the Canopy Realtor® Association
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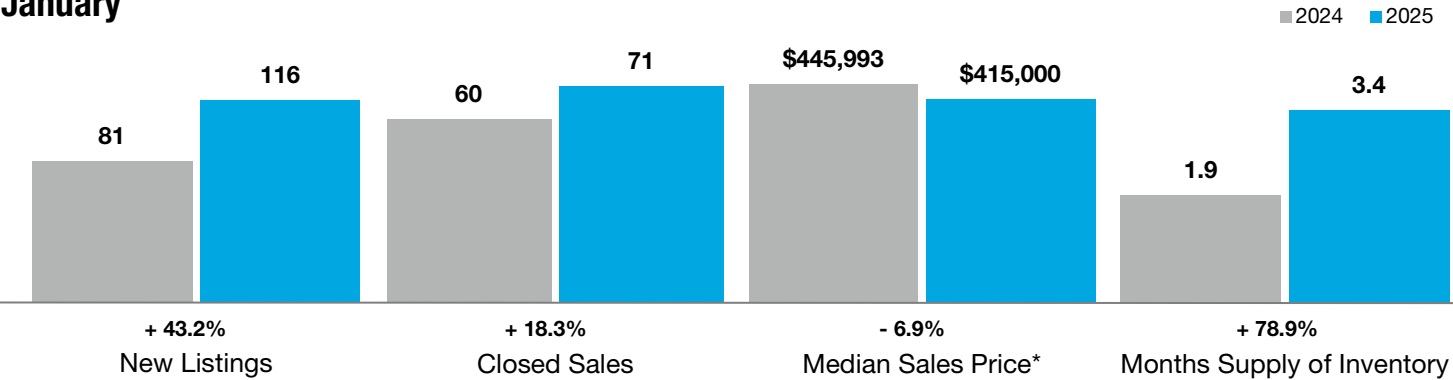
City of Hendersonville

North Carolina

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	81	116	+ 43.2%	81	116	+ 43.2%
Pending Sales	100	90	- 10.0%	100	90	- 10.0%
Closed Sales	60	71	+ 18.3%	60	71	+ 18.3%
Median Sales Price*	\$445,993	\$415,000	- 6.9%	\$445,993	\$415,000	- 6.9%
Average Sales Price*	\$462,070	\$462,667	+ 0.1%	\$462,070	\$462,667	+ 0.1%
Percent of Original List Price Received*	96.8%	94.5%	- 2.4%	96.8%	94.5%	- 2.4%
List to Close	129	117	- 9.3%	129	117	- 9.3%
Days on Market Until Sale	41	60	+ 46.3%	41	60	+ 46.3%
Cumulative Days on Market Until Sale	56	62	+ 10.7%	56	62	+ 10.7%
Average List Price	\$524,773	\$582,909	+ 11.1%	\$524,773	\$582,909	+ 11.1%
Inventory of Homes for Sale	168	290	+ 72.6%	--	--	--
Months Supply of Inventory	1.9	3.4	+ 78.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

