

Local Market Update for March 2025

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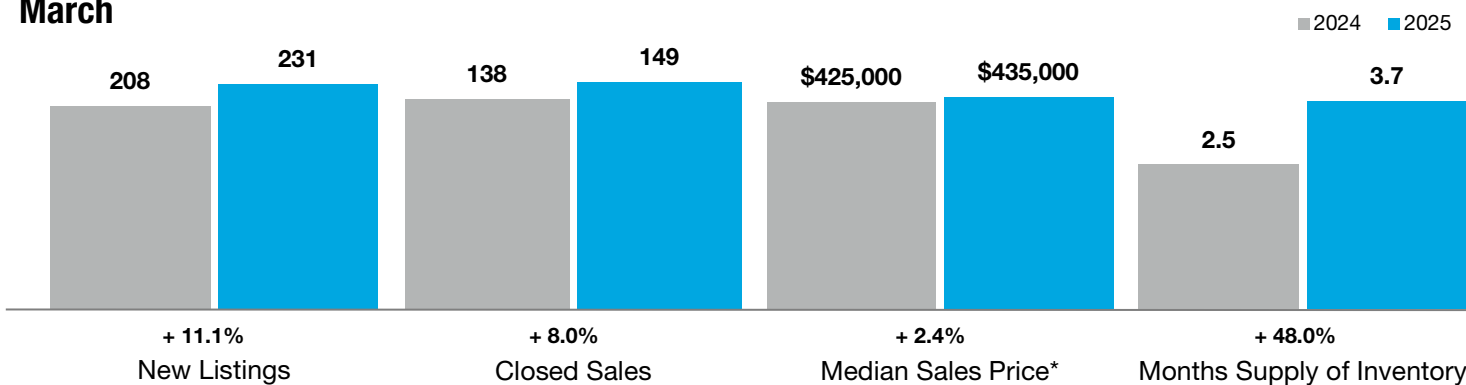
Henderson County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	208	231	+ 11.1%	521	593	+ 13.8%
Pending Sales	147	181	+ 23.1%	426	454	+ 6.6%
Closed Sales	138	149	+ 8.0%	357	394	+ 10.4%
Median Sales Price*	\$425,000	\$435,000	+ 2.4%	\$422,500	\$441,000	+ 4.4%
Average Sales Price*	\$514,188	\$482,784	- 6.1%	\$486,348	\$504,449	+ 3.7%
Percent of Original List Price Received*	96.6%	96.4%	- 0.2%	96.3%	95.7%	- 0.6%
List to Close	107	119	+ 11.2%	103	117	+ 13.6%
Days on Market Until Sale	58	57	- 1.7%	51	59	+ 15.7%
Cumulative Days on Market Until Sale	65	65	0.0%	58	65	+ 12.1%
Average List Price	\$574,807	\$625,218	+ 8.8%	\$556,888	\$600,898	+ 7.9%
Inventory of Homes for Sale	383	549	+ 43.3%	--	--	--
Months Supply of Inventory	2.5	3.7	+ 48.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

