

Local Market Update for September 2025

A research tool provided by the Canopy Realtor® Association
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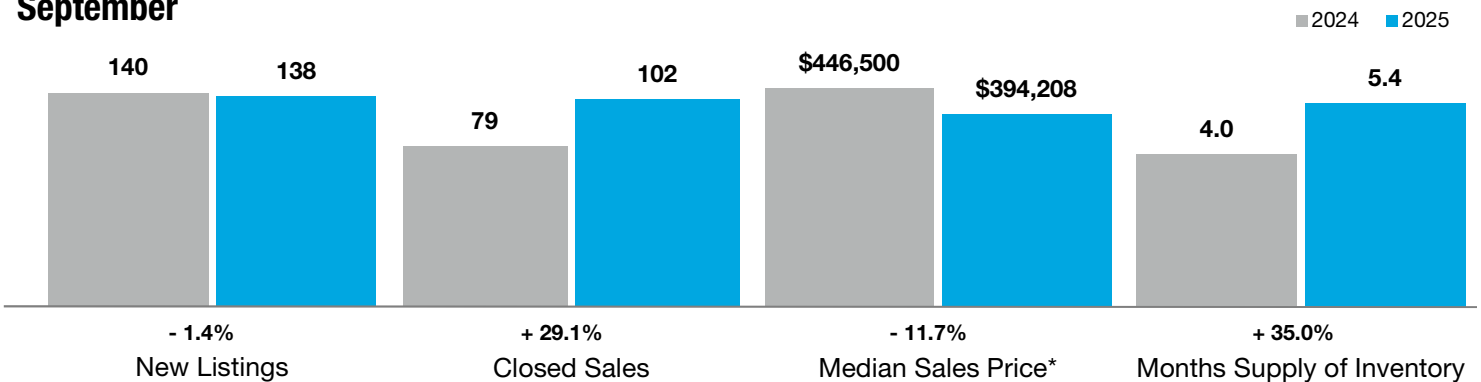
City of Hendersonville

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	140	138	- 1.4%	1,138	1,306	+ 14.8%
Pending Sales	81	126	+ 55.6%	828	872	+ 5.3%
Closed Sales	79	102	+ 29.1%	787	813	+ 3.3%
Median Sales Price*	\$446,500	\$394,208	- 11.7%	\$439,500	\$425,000	- 3.3%
Average Sales Price*	\$536,927	\$494,305	- 7.9%	\$502,495	\$498,062	- 0.9%
Percent of Original List Price Received*	94.7%	92.6%	- 2.2%	96.4%	94.8%	- 1.7%
List to Close	91	109	+ 19.8%	98	109	+ 11.2%
Days on Market Until Sale	46	67	+ 45.7%	45	61	+ 35.6%
Cumulative Days on Market Until Sale	54	73	+ 35.2%	52	70	+ 34.6%
Average List Price	\$553,130	\$583,179	+ 5.4%	\$564,021	\$573,211	+ 1.6%
Inventory of Homes for Sale	350	482	+ 37.7%	--	--	--
Months Supply of Inventory	4.0	5.4	+ 35.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

