

Local Market Update for September 2025

A research tool provided by the Canopy Realtor® Association
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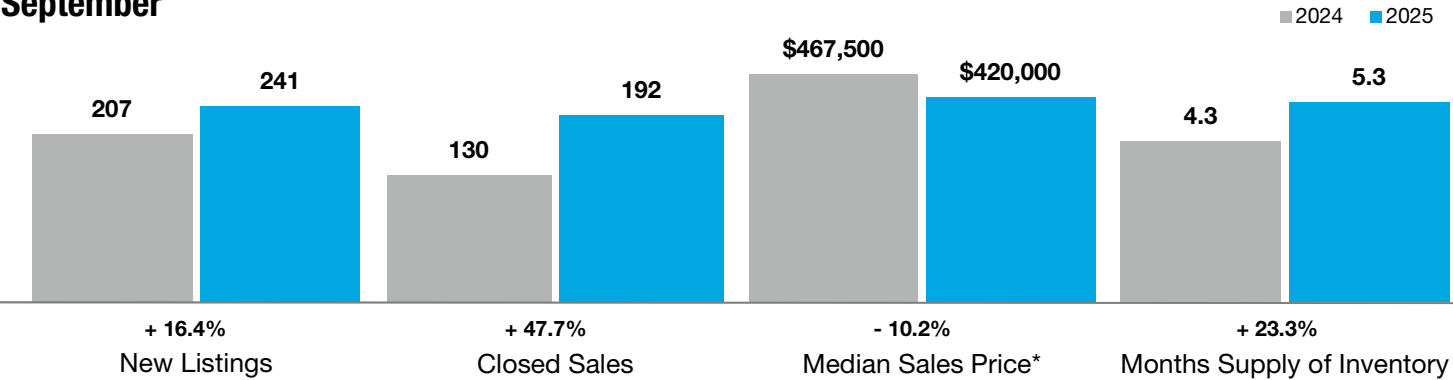
Henderson County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	207	241	+ 16.4%	1,988	2,222	+ 11.8%
Pending Sales	127	208	+ 63.8%	1,400	1,502	+ 7.3%
Closed Sales	130	192	+ 47.7%	1,321	1,423	+ 7.7%
Median Sales Price*	\$467,500	\$420,000	- 10.2%	\$451,300	\$445,000	- 1.4%
Average Sales Price*	\$551,223	\$498,022	- 9.7%	\$521,263	\$512,573	- 1.7%
Percent of Original List Price Received*	94.7%	93.2%	- 1.6%	96.3%	94.9%	- 1.5%
List to Close	96	113	+ 17.7%	96	114	+ 18.8%
Days on Market Until Sale	47	63	+ 34.0%	45	63	+ 40.0%
Cumulative Days on Market Until Sale	57	73	+ 28.1%	50	69	+ 38.0%
Average List Price	\$610,632	\$611,643	+ 0.2%	\$588,791	\$596,883	+ 1.4%
Inventory of Homes for Sale	634	824	+ 30.0%	--	--	--
Months Supply of Inventory	4.3	5.3	+ 23.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

