

# Local Market Update for October 2025

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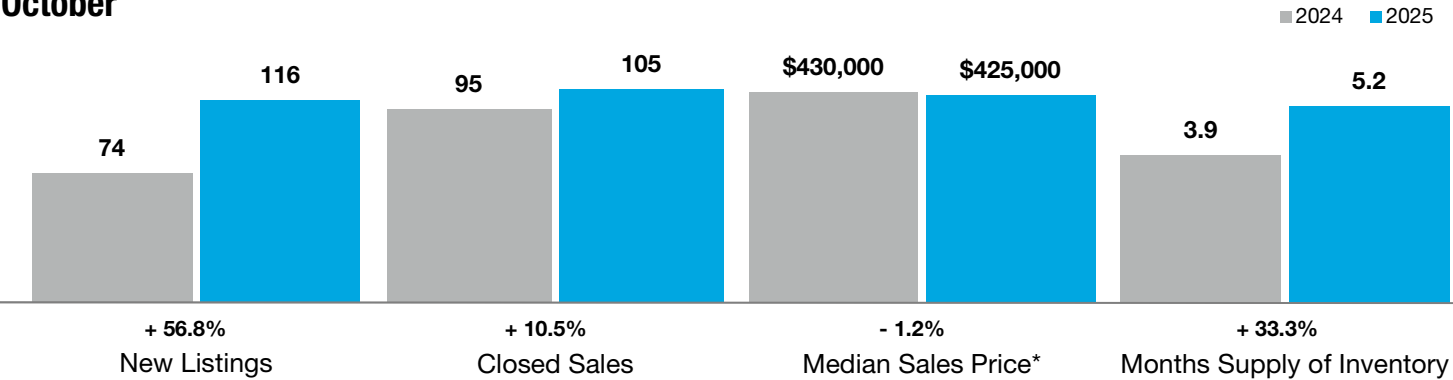
## City of Hendersonville

North Carolina

| Key Metrics                              | October   |           |                | Year to Date |              |                |
|------------------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
|                                          | 2024      | 2025      | Percent Change | Thru 10-2024 | Thru 10-2025 | Percent Change |
| New Listings                             | 74        | 116       | + 56.8%        | 1,212        | 1,423        | + 17.4%        |
| Pending Sales                            | 52        | 97        | + 86.5%        | 880          | 958          | + 8.9%         |
| Closed Sales                             | 95        | 105       | + 10.5%        | 882          | 923          | + 4.6%         |
| Median Sales Price*                      | \$430,000 | \$425,000 | - 1.2%         | \$438,600    | \$425,000    | - 3.1%         |
| Average Sales Price*                     | \$467,940 | \$540,525 | + 15.5%        | \$498,773    | \$503,373    | + 0.9%         |
| Percent of Original List Price Received* | 95.2%     | 92.1%     | - 3.3%         | 96.3%        | 94.5%        | - 1.9%         |
| List to Close                            | 103       | 119       | + 15.5%        | 98           | 110          | + 12.2%        |
| Days on Market Until Sale                | 47        | 75        | + 59.6%        | 45           | 63           | + 40.0%        |
| Cumulative Days on Market Until Sale     | 49        | 85        | + 73.5%        | 52           | 72           | + 38.5%        |
| Average List Price                       | \$501,387 | \$581,037 | + 15.9%        | \$560,104    | \$570,812    | + 1.9%         |
| Inventory of Homes for Sale              | 326       | 480       | + 47.2%        | --           | --           | --             |
| Months Supply of Inventory               | 3.9       | 5.2       | + 33.3%        | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

