

Local Market Update for November 2025

A research tool provided by the Canopy Realtor® Association
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City of Hendersonville

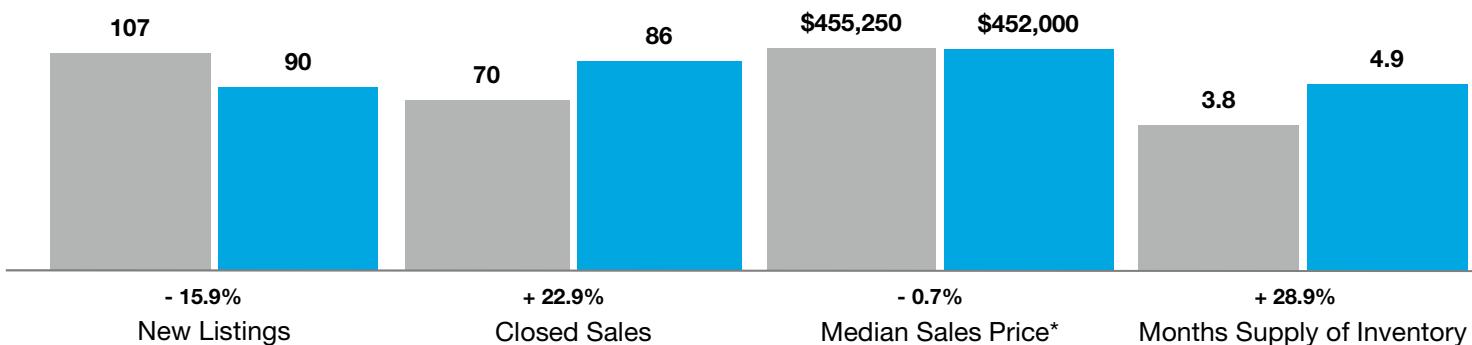
North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	107	90	- 15.9%	1,319	1,515	+ 14.9%
Pending Sales	84	80	- 4.8%	964	1,031	+ 7.0%
Closed Sales	70	86	+ 22.9%	952	1,011	+ 6.2%
Median Sales Price*	\$455,250	\$452,000	- 0.7%	\$439,250	\$425,000	- 3.2%
Average Sales Price*	\$508,138	\$540,395	+ 6.3%	\$499,462	\$506,513	+ 1.4%
Percent of Original List Price Received*	94.2%	92.9%	- 1.4%	96.1%	94.3%	- 1.9%
List to Close	121	106	- 12.4%	100	110	+ 10.0%
Days on Market Until Sale	61	60	- 1.6%	46	63	+ 37.0%
Cumulative Days on Market Until Sale	64	70	+ 9.4%	53	71	+ 34.0%
Average List Price	\$554,598	\$467,498	- 15.7%	\$559,275	\$562,646	+ 0.6%
Inventory of Homes for Sale	327	451	+ 37.9%	--	--	--
Months Supply of Inventory	3.8	4.9	+ 28.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November

■ 2024 ■ 2025



Historical Median Sales Price

Rolling 12-Month Calculation

Entire Canopy MLS Area —
City of Hendersonville —

