

Local Market Update for March 2026

A research tool provided by the Canopy Realtor® Association
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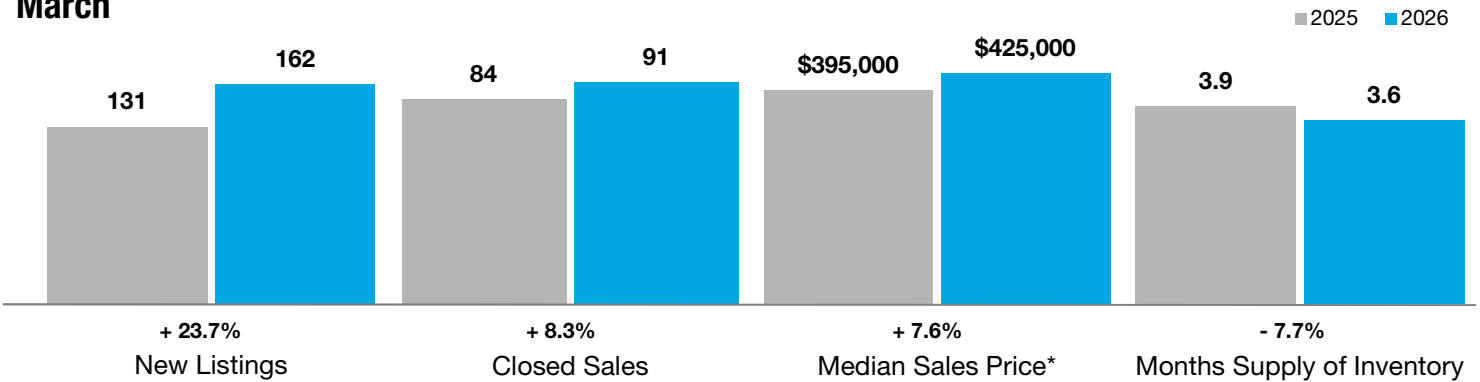
City of Hendersonville

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	131	162	+ 23.7%	348	350	+ 0.6%
Pending Sales	91	117	+ 28.6%	245	283	+ 15.5%
Closed Sales	84	91	+ 8.3%	227	227	0.0%
Median Sales Price*	\$395,000	\$425,000	+ 7.6%	\$403,000	\$425,000	+ 5.5%
Average Sales Price*	\$452,649	\$468,735	+ 3.6%	\$466,046	\$474,263	+ 1.8%
Percent of Original List Price Received*	96.6%	93.3%	- 3.4%	95.6%	92.3%	- 3.5%
List to Close	111	124	+ 11.7%	112	129	+ 15.2%
Days on Market Until Sale	59	84	+ 42.4%	58	86	+ 48.3%
Cumulative Days on Market Until Sale	69	106	+ 53.6%	67	101	+ 50.7%
Average List Price	\$597,386	\$568,661	- 4.8%	\$555,632	\$551,138	- 0.8%
Inventory of Homes for Sale	336	344	+ 2.4%	--	--	--
Months Supply of Inventory	3.9	3.6	- 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

