

Local Market Update for March 2026

A research tool provided by the Canopy Realtor® Association
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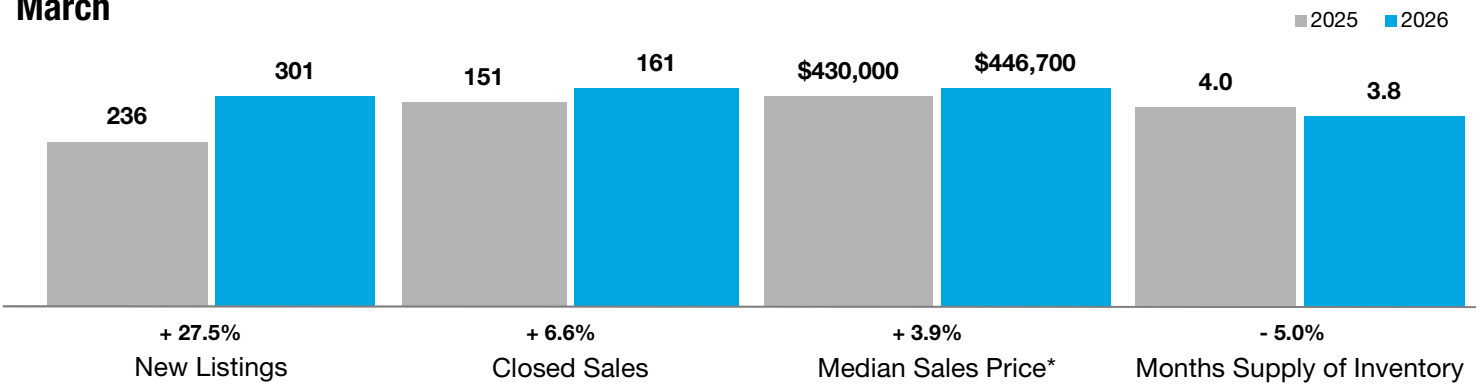
Henderson County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	236	301	+ 27.5%	604	599	- 0.8%
Pending Sales	173	222	+ 28.3%	444	496	+ 11.7%
Closed Sales	151	161	+ 6.6%	396	388	- 2.0%
Median Sales Price*	\$430,000	\$446,700	+ 3.9%	\$439,495	\$435,000	- 1.0%
Average Sales Price*	\$479,933	\$511,779	+ 6.6%	\$503,252	\$500,181	- 0.6%
Percent of Original List Price Received*	96.4%	93.1%	- 3.4%	95.7%	92.7%	- 3.1%
List to Close	118	132	+ 11.9%	117	132	+ 12.8%
Days on Market Until Sale	57	90	+ 57.9%	59	88	+ 49.2%
Cumulative Days on Market Until Sale	64	108	+ 68.8%	65	103	+ 58.5%
Average List Price	\$596,115	\$600,882	+ 0.8%	\$578,775	\$584,510	+ 1.0%
Inventory of Homes for Sale	589	610	+ 3.6%	--	--	--
Months Supply of Inventory	4.0	3.8	- 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

