

Local Market Update for April 2026

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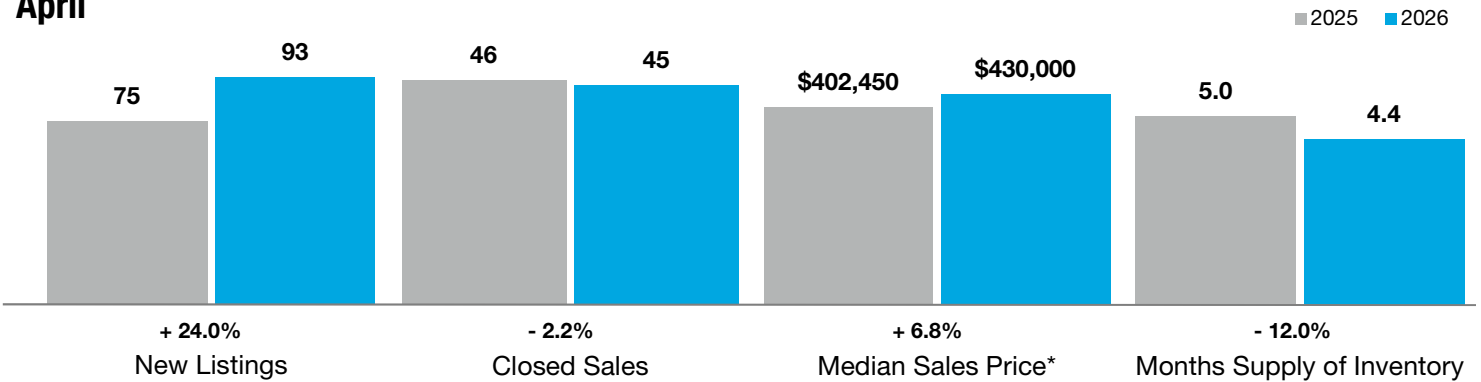
Waynesville

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	75	93	+ 24.0%	227	243	+ 7.0%
Pending Sales	41	52	+ 26.8%	154	167	+ 8.4%
Closed Sales	46	45	- 2.2%	155	156	+ 0.6%
Median Sales Price*	\$402,450	\$430,000	+ 6.8%	\$410,715	\$399,895	- 2.6%
Average Sales Price*	\$523,296	\$473,386	- 9.5%	\$468,057	\$454,796	- 2.8%
Percent of Original List Price Received*	96.3%	94.7%	- 1.7%	94.0%	92.5%	- 1.6%
List to Close	120	105	- 12.5%	134	133	- 0.7%
Days on Market Until Sale	94	60	- 36.2%	86	78	- 9.3%
Cumulative Days on Market Until Sale	117	75	- 35.9%	98	93	- 5.1%
Average List Price	\$513,810	\$523,008	+ 1.8%	\$506,654	\$500,201	- 1.3%
Inventory of Homes for Sale	194	198	+ 2.1%	--	--	--
Months Supply of Inventory	5.0	4.4	- 12.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

