

# Local Market Update for August 2026

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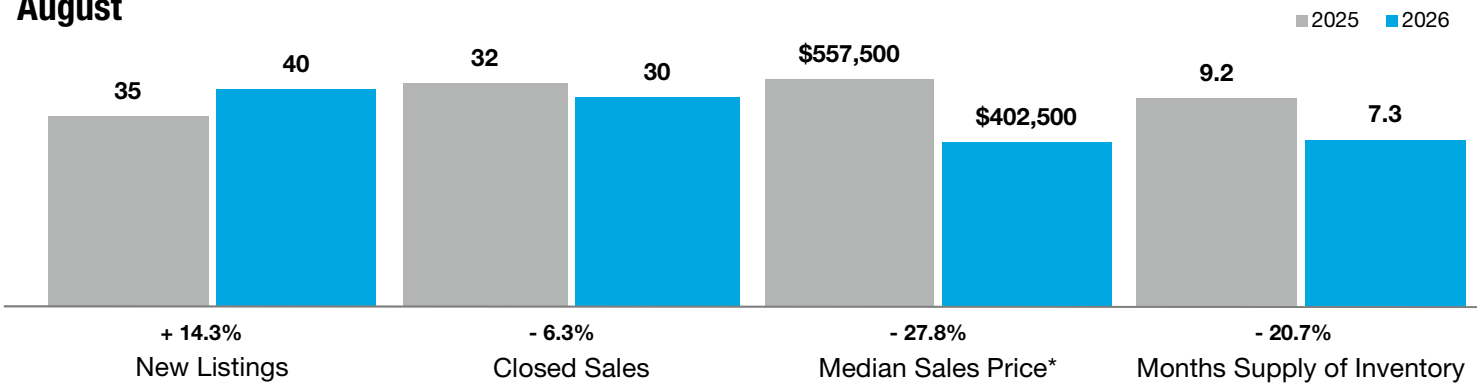
## Polk County

North Carolina

| Key Metrics                              | August    |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2025      | 2026      | Percent Change | Thru 8-2025  | Thru 8-2026 | Percent Change |
| New Listings                             | 35        | 40        | + 14.3%        | 358          | 339         | - 5.3%         |
| Pending Sales                            | 32        | 36        | + 12.5%        | 186          | 213         | + 14.5%        |
| Closed Sales                             | 32        | 30        | - 6.3%         | 174          | 191         | + 9.8%         |
| Median Sales Price*                      | \$557,500 | \$402,500 | - 27.8%        | \$470,000    | \$440,000   | - 6.4%         |
| Average Sales Price*                     | \$639,813 | \$472,893 | - 26.1%        | \$554,292    | \$629,871   | + 13.6%        |
| Percent of Original List Price Received* | 90.9%     | 90.2%     | - 0.8%         | 91.8%        | 91.0%       | - 0.9%         |
| List to Close                            | 116       | 91        | - 21.6%        | 115          | 138         | + 20.0%        |
| Days on Market Until Sale                | 62        | 56        | - 9.7%         | 65           | 95          | + 46.2%        |
| Cumulative Days on Market Until Sale     | 63        | 82        | + 30.2%        | 78           | 123         | + 57.7%        |
| Average List Price                       | \$614,907 | \$587,551 | - 4.4%         | \$728,179    | \$672,801   | - 7.6%         |
| Inventory of Homes for Sale              | 197       | 187       | - 5.1%         | --           | --          | --             |
| Months Supply of Inventory               | 9.2       | 7.3       | - 20.7%        | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

