

Local Market Update for September 2026

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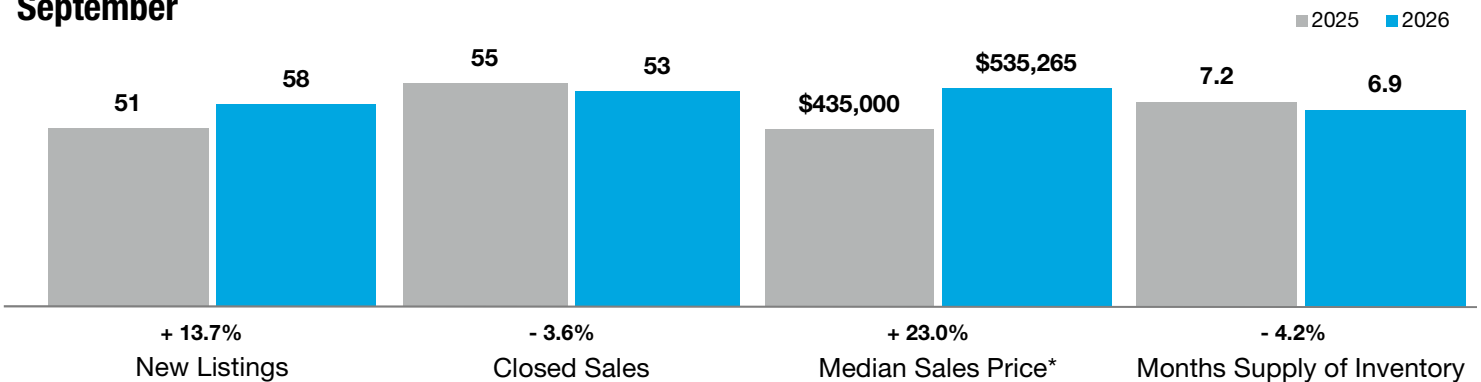
Transylvania County

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	51	58	+ 13.7%	645	650	+ 0.8%
Pending Sales	43	45	+ 4.7%	387	407	+ 5.2%
Closed Sales	55	53	- 3.6%	375	395	+ 5.3%
Median Sales Price*	\$435,000	\$535,265	+ 23.0%	\$502,500	\$550,000	+ 9.5%
Average Sales Price*	\$624,417	\$802,313	+ 28.5%	\$751,577	\$683,494	- 9.1%
Percent of Original List Price Received*	91.5%	90.6%	- 1.0%	93.2%	91.2%	- 2.1%
List to Close	113	156	+ 38.1%	112	135	+ 20.5%
Days on Market Until Sale	66	115	+ 74.2%	68	93	+ 36.8%
Cumulative Days on Market Until Sale	83	126	+ 51.8%	79	106	+ 34.2%
Average List Price	\$665,426	\$835,136	+ 25.5%	\$836,874	\$843,382	+ 0.8%
Inventory of Homes for Sale	288	303	+ 5.2%	--	--	--
Months Supply of Inventory	7.2	6.9	- 4.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

