

Local Market Update for September 2026

A research tool provided by the Canopy Realtor® Association
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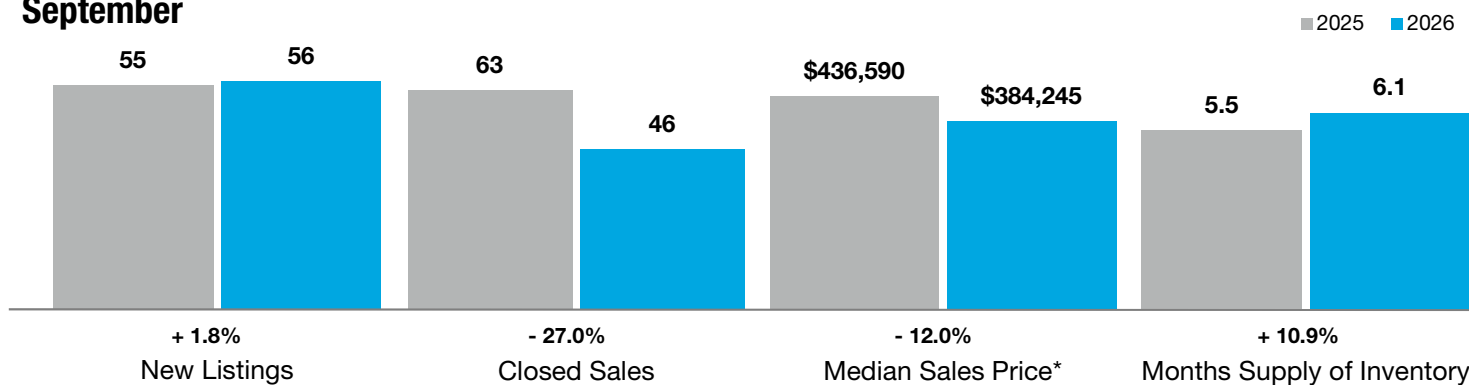
Waynesville

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	55	56	+ 1.8%	625	598	- 4.3%
Pending Sales	39	49	+ 25.6%	413	383	- 7.3%
Closed Sales	63	46	- 27.0%	403	383	- 5.0%
Median Sales Price*	\$436,590	\$384,245	- 12.0%	\$415,000	\$400,000	- 3.6%
Average Sales Price*	\$598,741	\$445,601	- 25.6%	\$500,654	\$471,618	- 5.8%
Percent of Original List Price Received*	93.0%	93.1%	+ 0.1%	93.5%	93.1%	- 0.4%
List to Close	119	94	- 21.0%	123	113	- 8.1%
Days on Market Until Sale	74	50	- 32.4%	76	66	- 13.2%
Cumulative Days on Market Until Sale	80	58	- 27.5%	86	78	- 9.3%
Average List Price	\$574,043	\$544,006	- 5.2%	\$515,710	\$523,073	+ 1.4%
Inventory of Homes for Sale	236	254	+ 7.6%	--	--	--
Months Supply of Inventory	5.5	6.1	+ 10.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

