Local Market Update – August 2020A Research Tool Provided by Central Virginia Regional MLS.

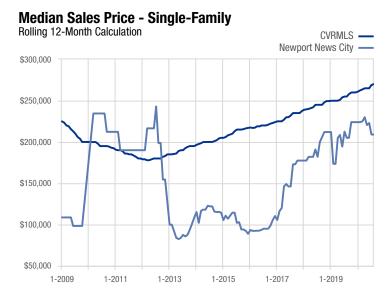


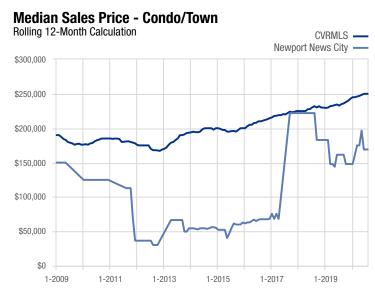
Newport News City

Single Family	August			Year to Date			
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change	
New Listings	2	4	+ 100.0%	18	21	+ 16.7%	
Pending Sales	1	4	+ 300.0%	12	16	+ 33.3%	
Closed Sales	1	3	+ 200.0%	12	12	0.0%	
Days on Market Until Sale	2	17	+ 750.0%	55	38	- 30.9%	
Median Sales Price*	\$196,500	\$136,900	- 30.3%	\$200,750	\$194,500	- 3.1%	
Average Sales Price*	\$196,500	\$244,000	+ 24.2%	\$217,625	\$205,083	- 5.8%	
Percent of Original List Price Received*	101.4%	114.1%	+ 12.5%	98.6%	108.5%	+ 10.0%	
Inventory of Homes for Sale	3	5	+ 66.7%		_		
Months Supply of Inventory	1.9	2.4	+ 26.3%				

Condo/Town	August			Year to Date			
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change	
New Listings	1	0	- 100.0%	5	1	- 80.0%	
Pending Sales	0	0	0.0%	4	0	- 100.0%	
Closed Sales	0	0	0.0%	4	1	- 75.0%	
Days on Market Until Sale	_		_	20	14	- 30.0%	
Median Sales Price*			_	\$161,444	\$218,100	+ 35.1%	
Average Sales Price*			_	\$174,197	\$218,100	+ 25.2%	
Percent of Original List Price Received*			_	99.5%	95.2%	- 4.3%	
Inventory of Homes for Sale	1	1	0.0%		_	_	
Months Supply of Inventory	0.8	1.0	+ 25.0%		_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.