

Local Market Update – February 2021

A Research Tool Provided by Central Virginia Regional MLS.



Lancaster County

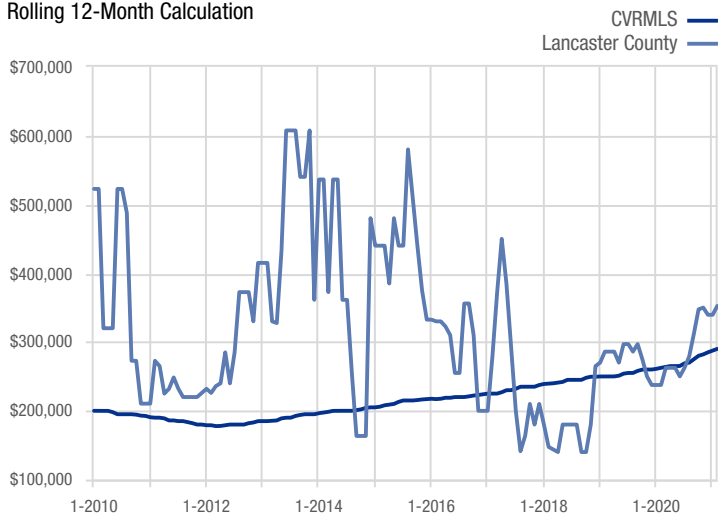
Single Family	February			Year to Date		
	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
Key Metrics						
New Listings	2	3	+ 50.0%	8	5	- 37.5%
Pending Sales	3	2	- 33.3%	4	7	+ 75.0%
Closed Sales	0	4	—	0	6	—
Days on Market Until Sale	—	66	—	—	45	—
Median Sales Price*	—	\$470,500	—	—	\$423,500	—
Average Sales Price*	—	\$405,125	—	—	\$382,917	—
Percent of Original List Price Received*	—	88.8%	—	—	93.3%	—
Inventory of Homes for Sale	27	8	- 70.4%	—	—	—
Months Supply of Inventory	15.4	2.4	- 84.4%	—	—	—

Condo/Town	February			Year to Date		
	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
Key Metrics						
New Listings	2	0	- 100.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	3.0	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

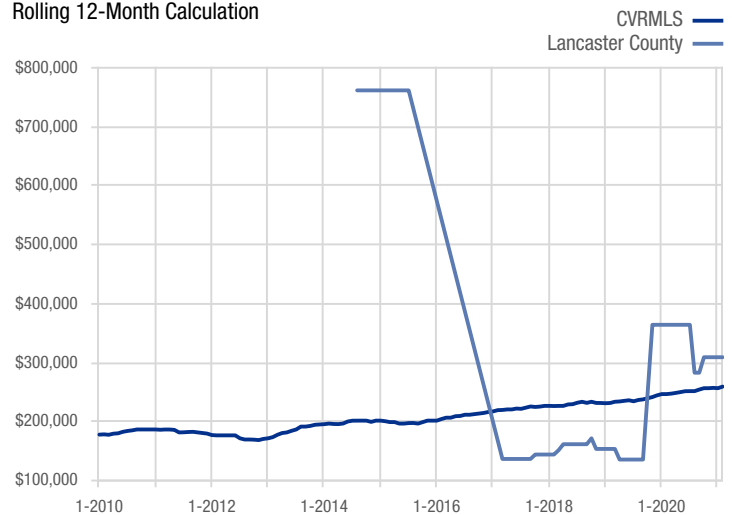
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.