

Louisa County

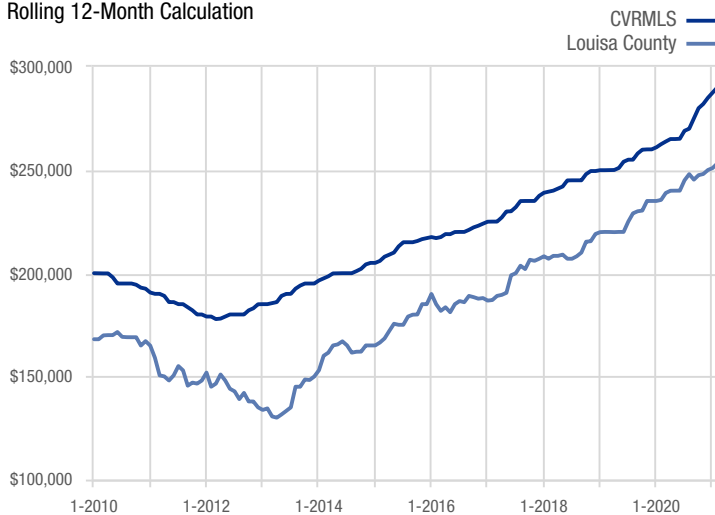
Single Family	February			Year to Date		
	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
Key Metrics						
New Listings	31	20	- 35.5%	62	51	- 17.7%
Pending Sales	28	30	+ 7.1%	45	60	+ 33.3%
Closed Sales	15	19	+ 26.7%	43	33	- 23.3%
Days on Market Until Sale	111	29	- 73.9%	76	31	- 59.2%
Median Sales Price*	\$246,069	\$280,000	+ 13.8%	\$246,069	\$250,000	+ 1.6%
Average Sales Price*	\$293,410	\$336,898	+ 14.8%	\$265,866	\$307,684	+ 15.7%
Percent of Original List Price Received*	92.1%	98.4%	+ 6.8%	94.5%	99.2%	+ 5.0%
Inventory of Homes for Sale	80	25	- 68.8%	—	—	—
Months Supply of Inventory	3.0	0.8	- 73.3%	—	—	—

Condo/Town	February			Year to Date		
	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
Key Metrics						
New Listings	2	0	- 100.0%	2	1	- 50.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	1	—	—	1	—
Median Sales Price*	—	\$395,000	—	—	\$395,000	—
Average Sales Price*	—	\$395,000	—	—	\$395,000	—
Percent of Original List Price Received*	—	116.5%	—	—	116.5%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

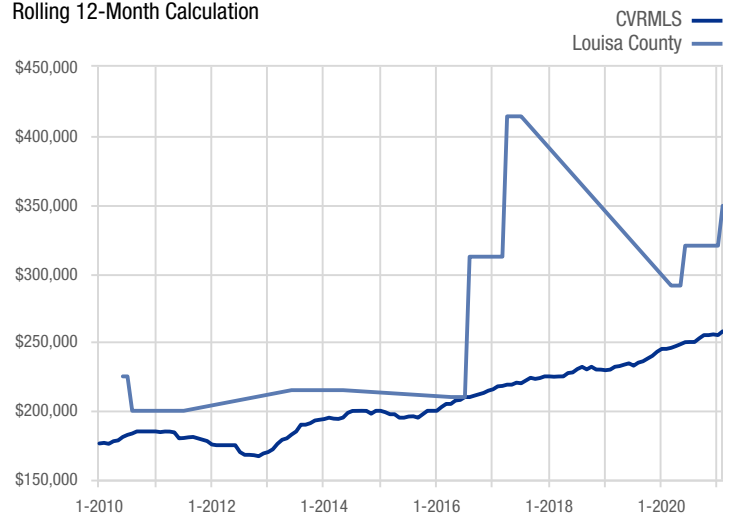
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.