

Local Market Update – March 2021

A Research Tool Provided by Central Virginia Regional MLS.



Farmville (unincorporated town)

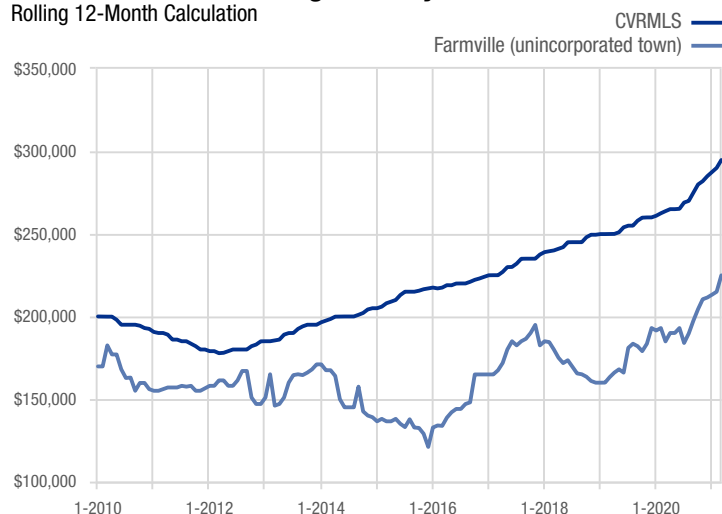
| Single Family | March | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 3-2020 | Thru 3-2021 | % Change |
| New Listings | 12 | 14 | + 16.7% | 37 | 30 | - 18.9% |
| Pending Sales | 11 | 8 | - 27.3% | 21 | 27 | + 28.6% |
| Closed Sales | 5 | 10 | + 100.0% | 12 | 23 | + 91.7% |
| Days on Market Until Sale | 39 | 79 | + 102.6% | 35 | 75 | + 114.3% |
| Median Sales Price* | \$169,500 | \$289,900 | + 71.0% | \$159,950 | \$233,700 | + 46.1% |
| Average Sales Price* | \$168,300 | \$332,183 | + 97.4% | \$163,267 | \$267,039 | + 63.6% |
| Percent of Original List Price Received* | 95.1% | 99.4% | + 4.5% | 95.2% | 96.4% | + 1.3% |
| Inventory of Homes for Sale | 31 | 14 | - 54.8% | — | — | — |
| Months Supply of Inventory | 5.1 | 1.8 | - 64.7% | — | — | — |

| Condo/Town | March | | | Year to Date | | |
|--|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 3-2020 | Thru 3-2021 | % Change |
| New Listings | 0 | 0 | 0.0% | 4 | 2 | - 50.0% |
| Pending Sales | 0 | 1 | — | 0 | 1 | — |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 4 | 1 | - 75.0% | — | — | — |
| Months Supply of Inventory | — | 1.0 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

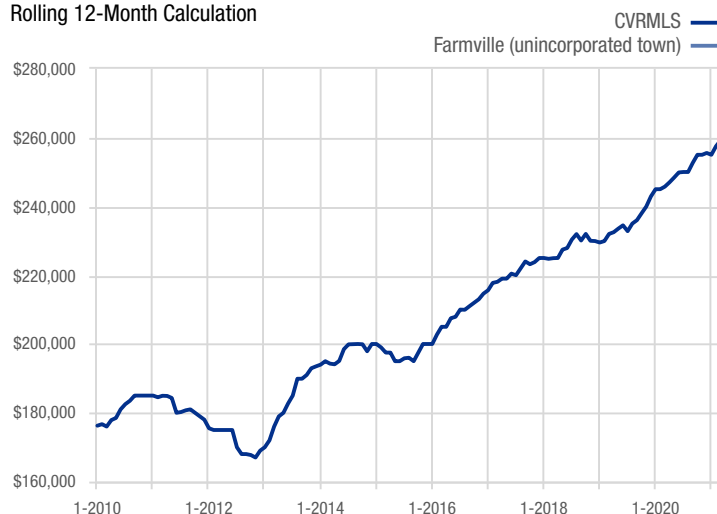
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.