

Local Market Update – April 2021

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

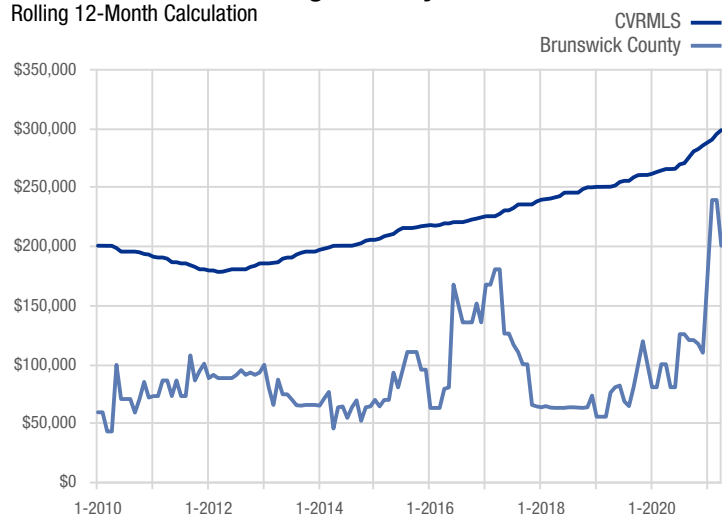
Single Family	April			Year to Date		
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
New Listings	1	2	+ 100.0%	7	7	0.0%
Pending Sales	3	1	- 66.7%	8	6	- 25.0%
Closed Sales	3	2	- 33.3%	8	6	- 25.0%
Days on Market Until Sale	42	78	+ 85.7%	105	143	+ 36.2%
Median Sales Price*	\$227,500	\$155,000	- 31.9%	\$80,000	\$279,350	+ 249.2%
Average Sales Price*	\$183,333	\$155,000	- 15.5%	\$171,286	\$351,117	+ 105.0%
Percent of Original List Price Received*	99.0%	91.1%	- 8.0%	87.8%	95.1%	+ 8.3%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	5.1	2.4	- 52.9%	—	—	—

Condo/Town	April			Year to Date		
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

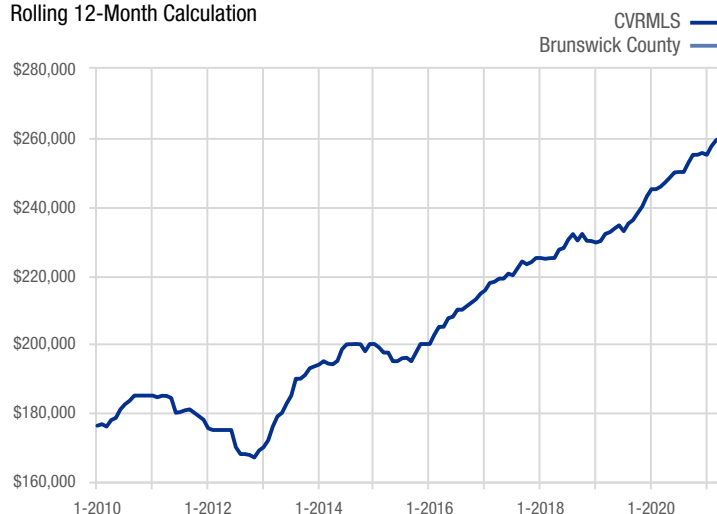
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.