

Local Market Update – May 2021

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

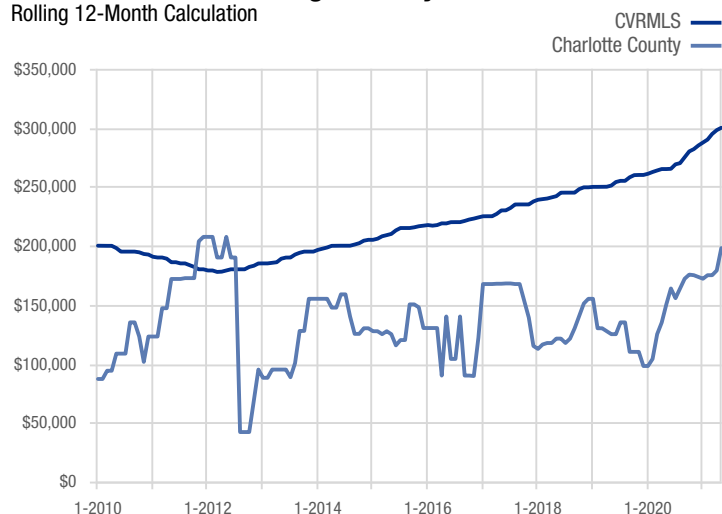
Single Family	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1	3	+ 200.0%	11	7	- 36.4%
Pending Sales	3	3	0.0%	9	6	- 33.3%
Closed Sales	2	2	0.0%	7	6	- 14.3%
Days on Market Until Sale	54	11	- 79.6%	105	101	- 3.8%
Median Sales Price*	\$167,250	\$243,750	+ 45.7%	\$172,000	\$302,500	+ 75.9%
Average Sales Price*	\$167,250	\$243,750	+ 45.7%	\$166,271	\$274,167	+ 64.9%
Percent of Original List Price Received*	89.4%	98.0%	+ 9.6%	93.7%	94.6%	+ 1.0%
Inventory of Homes for Sale	9	2	- 77.8%	—	—	—
Months Supply of Inventory	5.1	1.2	- 76.5%	—	—	—

Condo/Town	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

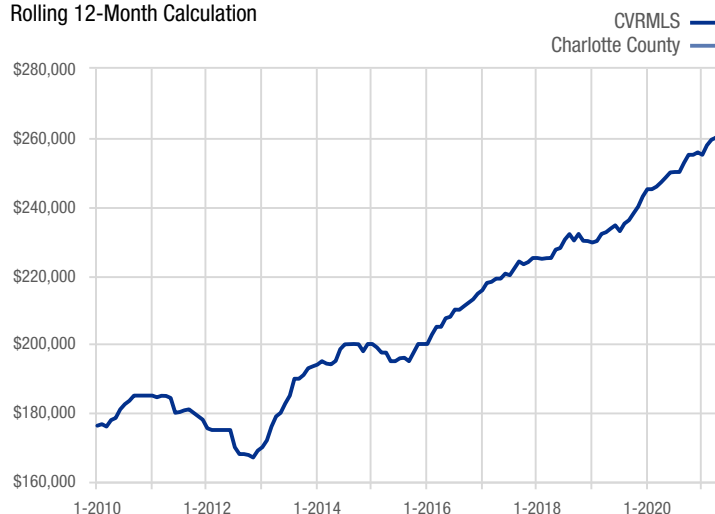
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.