

Local Market Update – May 2021

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

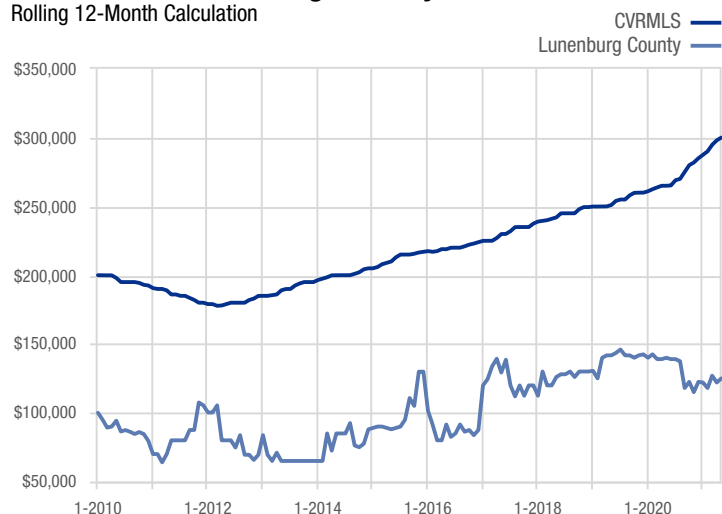
Single Family	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	4	2	- 50.0%	33	17	- 48.5%
Pending Sales	6	2	- 66.7%	26	17	- 34.6%
Closed Sales	6	4	- 33.3%	23	14	- 39.1%
Days on Market Until Sale	60	114	+ 90.0%	75	118	+ 57.3%
Median Sales Price*	\$193,750	\$264,950	+ 36.7%	\$137,500	\$138,000	+ 0.4%
Average Sales Price*	\$168,933	\$276,225	+ 63.5%	\$159,543	\$185,364	+ 16.2%
Percent of Original List Price Received*	96.2%	89.6%	- 6.9%	93.0%	90.5%	- 2.7%
Inventory of Homes for Sale	28	6	- 78.6%	—	—	—
Months Supply of Inventory	6.2	1.6	- 74.2%	—	—	—

Condo/Town	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

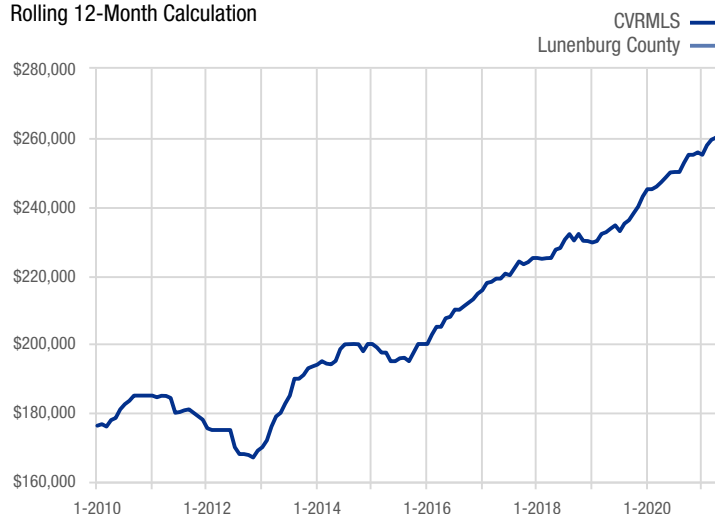
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.