## **Local Market Update – December 2021**A Research Tool Provided by Central Virginia Regional MLS.

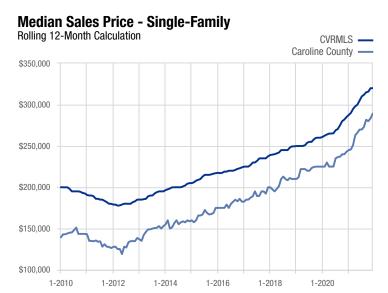


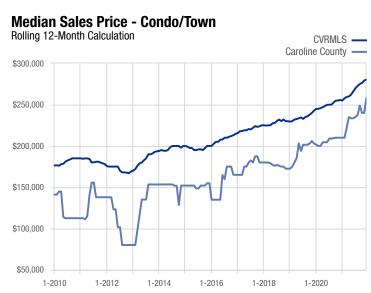
## **Caroline County**

Single Family		December			Year to Date	
Key Metrics	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
New Listings	14	20	+ 42.9%	211	293	+ 38.9%
Pending Sales	10	19	+ 90.0%	168	247	+ 47.0%
Closed Sales	14	27	+ 92.9%	156	231	+ 48.1%
Days on Market Until Sale	16	49	+ 206.3%	48	26	- 45.8%
Median Sales Price*	\$266,000	\$366,990	+ 38.0%	\$243,000	\$289,113	+ 19.0%
Average Sales Price*	\$268,495	\$327,792	+ 22.1%	\$259,204	\$311,137	+ 20.0%
Percent of Original List Price Received*	103.1%	99.5%	- 3.5%	98.5%	101.0%	+ 2.5%
Inventory of Homes for Sale	24	41	+ 70.8%		_	
Months Supply of Inventory	1.7	2.0	+ 17.6%			

Condo/Town	o/Town December			Year to Date			
Key Metrics	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change	
New Listings	1	0	- 100.0%	5	8	+ 60.0%	
Pending Sales	1	1	0.0%	6	8	+ 33.3%	
Closed Sales	1	1	0.0%	6	9	+ 50.0%	
Days on Market Until Sale	6	21	+ 250.0%	29	11	- 62.1%	
Median Sales Price*	\$240,000	\$280,000	+ 16.7%	\$210,000	\$258,000	+ 22.9%	
Average Sales Price*	\$240,000	\$280,000	+ 16.7%	\$218,800	\$247,983	+ 13.3%	
Percent of Original List Price Received*	102.1%	96.6%	- 5.4%	99.7%	97.5%	- 2.2%	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory			_			_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.