## **Local Market Update – December 2021**A Research Tool Provided by Central Virginia Regional MLS.

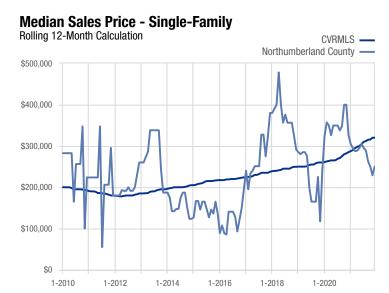


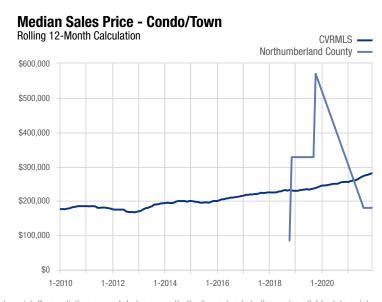
## **Northumberland County**

| Single Family                            |           | December  |          |              | Year to Date |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2020      | 2021      | % Change | Thru 12-2020 | Thru 12-2021 | % Change |
| New Listings                             | 6         | 2         | - 66.7%  | 56           | 38           | - 32.1%  |
| Pending Sales                            | 1         | 1         | 0.0%     | 39           | 40           | + 2.6%   |
| Closed Sales                             | 6         | 3         | - 50.0%  | 36           | 44           | + 22.2%  |
| Days on Market Until Sale                | 39        | 26        | - 33.3%  | 122          | 49           | - 59.8%  |
| Median Sales Price*                      | \$161,550 | \$694,000 | + 329.6% | \$326,000    | \$250,000    | - 23.3%  |
| Average Sales Price*                     | \$275,600 | \$694,000 | + 151.8% | \$441,081    | \$282,266    | - 36.0%  |
| Percent of Original List Price Received* | 98.6%     | 83.8%     | - 15.0%  | 91.5%        | 94.1%        | + 2.8%   |
| Inventory of Homes for Sale              | 15        | 5         | - 66.7%  |              |              | _        |
| Months Supply of Inventory               | 3.8       | 1.5       | - 60.5%  |              |              |          |

| Condo/Town                               | December |      |          | Year to Date |              |          |  |
|--|----------|------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2020     | 2021 | % Change | Thru 12-2020 | Thru 12-2021 | % Change |  |
| New Listings                             | 0        | 0    | 0.0%     | 0            | 1            |          |  |
| Pending Sales                            | 0        | 0    | 0.0%     | 0            | 1            | _        |  |
| Closed Sales                             | 0        | 0    | 0.0%     | 0            | 1            |          |  |
| Days on Market Until Sale                | _        | _    | _        |              | 54           | _        |  |
| Median Sales Price*                      | _        |      | _        |              | \$180,000    |          |  |
| Average Sales Price*                     | _        | -    | _        |              | \$180,000    | _        |  |
| Percent of Original List Price Received* | _        |      | _        |              | 92.3%        |          |  |
| Inventory of Homes for Sale              | 0        | 0    | 0.0%     |              | _            | _        |  |
| Months Supply of Inventory               | _        | _    | _        |              | _            |          |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.