

# Local Market Update – January 2022

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

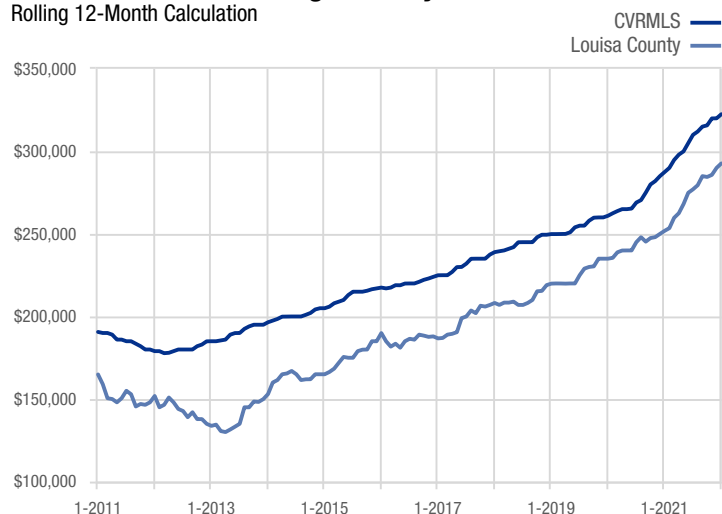
Single Family	January			Year to Date		
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	31	19	- 38.7%	31	19	- 38.7%
Pending Sales	29	22	- 24.1%	29	22	- 24.1%
Closed Sales	15	24	+ 60.0%	15	24	+ 60.0%
Days on Market Until Sale	34	31	- 8.8%	34	31	- 8.8%
Median Sales Price*	\$250,000	<b>\$299,975</b>	+ 20.0%	\$250,000	<b>\$299,975</b>	+ 20.0%
Average Sales Price*	\$273,918	<b>\$362,712</b>	+ 32.4%	\$273,918	<b>\$362,712</b>	+ 32.4%
Percent of Original List Price Received*	100.3%	<b>98.1%</b>	- 2.2%	100.3%	<b>98.1%</b>	- 2.2%
Inventory of Homes for Sale	38	18	- 52.6%	—	—	—
Months Supply of Inventory	1.3	0.6	- 53.8%	—	—	—

Condo/Town	January			Year to Date		
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

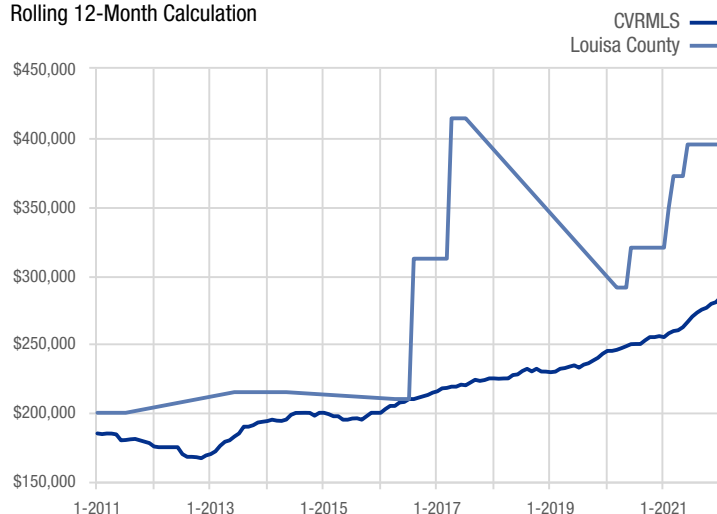
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.