Local Market Update – May 2022A Research Tool Provided by Central Virginia Regional MLS.

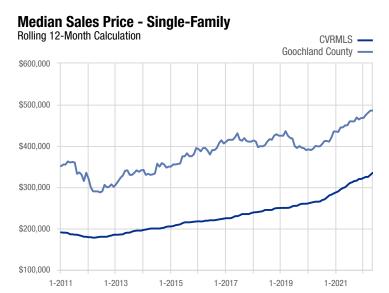


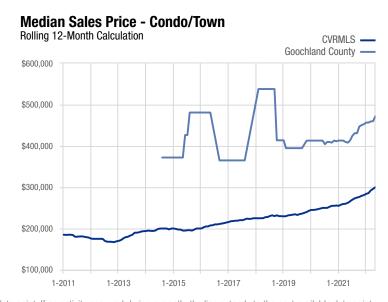
Goochland County

| Single Family | | May | | | Year to Date | |
|--|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 5-2021 | Thru 5-2022 | % Change |
| New Listings | 54 | 61 | + 13.0% | 236 | 283 | + 19.9% |
| Pending Sales | 42 | 52 | + 23.8% | 176 | 216 | + 22.7% |
| Closed Sales | 37 | 40 | + 8.1% | 158 | 167 | + 5.7% |
| Days on Market Until Sale | 36 | 12 | - 66.7% | 42 | 21 | - 50.0% |
| Median Sales Price* | \$524,975 | \$512,500 | - 2.4% | \$467,250 | \$527,422 | + 12.9% |
| Average Sales Price* | \$551,065 | \$734,626 | + 33.3% | \$530,371 | \$608,701 | + 14.8% |
| Percent of Original List Price Received* | 105.4% | 102.6% | - 2.7% | 99.8% | 102.5% | + 2.7% |
| Inventory of Homes for Sale | 71 | 65 | - 8.5% | | _ | |
| Months Supply of Inventory | 1.8 | 1.6 | - 11.1% | | | |

| Condo/Town | | May | | | Year to Date | |
|--|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 5-2021 | Thru 5-2022 | % Change |
| New Listings | 1 | 5 | + 400.0% | 6 | 25 | + 316.7% |
| Pending Sales | 0 | 3 | _ | 7 | 24 | + 242.9% |
| Closed Sales | 1 | 6 | + 500.0% | 6 | 11 | + 83.3% |
| Days on Market Until Sale | 380 | 13 | - 96.6% | 162 | 9 | - 94.4% |
| Median Sales Price* | \$380,465 | \$526,188 | + 38.3% | \$401,630 | \$516,650 | + 28.6% |
| Average Sales Price* | \$380,465 | \$530,326 | + 39.4% | \$405,432 | \$512,500 | + 26.4% |
| Percent of Original List Price Received* | 100.1% | 107.1% | + 7.0% | 105.0% | 106.5% | + 1.4% |
| Inventory of Homes for Sale | 1 | 7 | + 600.0% | | _ | _ |
| Months Supply of Inventory | 0.2 | 1.6 | + 700.0% | | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.