

Local Market Update – September 2022

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

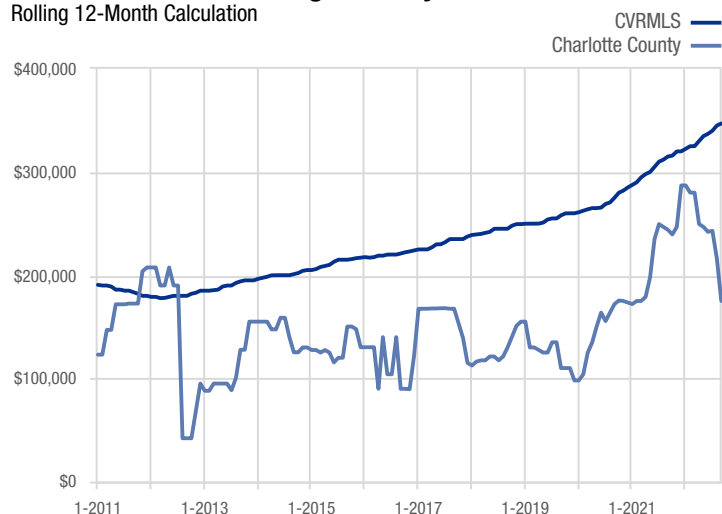
| Single Family | September | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 9-2021 | Thru 9-2022 | % Change |
| New Listings | 4 | 1 | - 75.0% | 16 | 22 | + 37.5% |
| Pending Sales | 2 | 2 | 0.0% | 13 | 15 | + 15.4% |
| Closed Sales | 0 | 3 | — | 13 | 15 | + 15.4% |
| Days on Market Until Sale | — | 24 | — | 58 | 21 | - 63.8% |
| Median Sales Price* | — | \$135,000 | — | \$280,000 | \$154,500 | - 44.8% |
| Average Sales Price* | — | \$144,000 | — | \$267,962 | \$213,427 | - 20.4% |
| Percent of Original List Price Received* | — | 96.7% | — | 97.8% | 97.2% | - 0.6% |
| Inventory of Homes for Sale | 3 | 2 | - 33.3% | — | — | — |
| Months Supply of Inventory | 1.8 | 0.9 | - 50.0% | — | — | — |

| Condo/Town | September | | | Year to Date | | |
|--|-----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 9-2021 | Thru 9-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

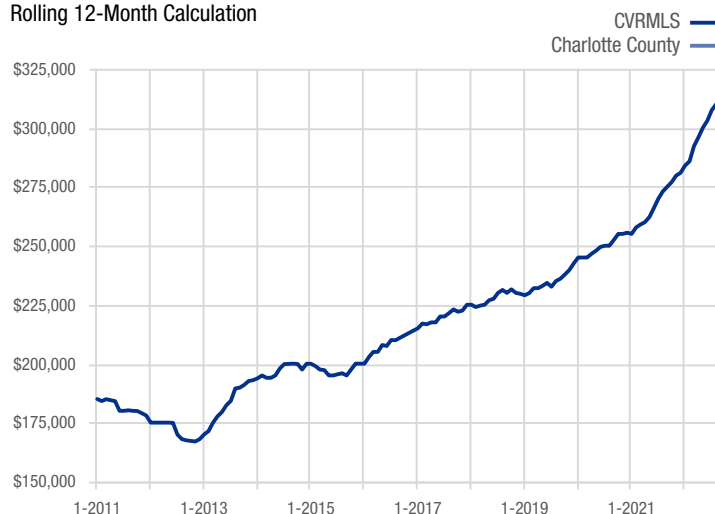
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.