Local Market Update – September 2022A Research Tool Provided by Central Virginia Regional MLS.

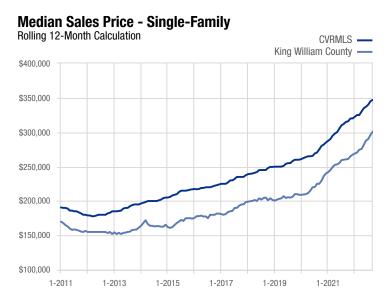


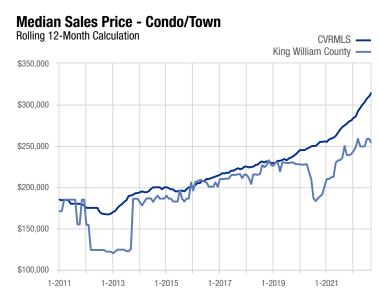
King William County

Single Family	September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change	
New Listings	35	18	- 48.6%	297	260	- 12.5%	
Pending Sales	24	19	- 20.8%	258	222	- 14.0%	
Closed Sales	28	19	- 32.1%	243	211	- 13.2%	
Days on Market Until Sale	25	56	+ 124.0%	23	27	+ 17.4%	
Median Sales Price*	\$264,055	\$325,000	+ 23.1%	\$265,000	\$316,500	+ 19.4%	
Average Sales Price*	\$301,290	\$320,323	+ 6.3%	\$287,181	\$319,736	+ 11.3%	
Percent of Original List Price Received*	98.2%	101.0%	+ 2.9%	100.8%	102.5%	+ 1.7%	
Inventory of Homes for Sale	47	30	- 36.2%		_	_	
Months Supply of Inventory	1.8	1.3	- 27.8%			_	

Condo/Town	September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change	
New Listings	7	4	- 42.9%	54	28	- 48.1%	
Pending Sales	4	2	- 50.0%	45	21	- 53.3%	
Closed Sales	11	3	- 72.7%	38	29	- 23.7%	
Days on Market Until Sale	21	29	+ 38.1%	40	35	- 12.5%	
Median Sales Price*	\$291,507	\$253,950	- 12.9%	\$236,745	\$258,000	+ 9.0%	
Average Sales Price*	\$281,949	\$295,338	+ 4.7%	\$252,817	\$272,624	+ 7.8%	
Percent of Original List Price Received*	100.0%	100.1%	+ 0.1%	100.5%	100.2%	- 0.3%	
Inventory of Homes for Sale	11	10	- 9.1%	_	_	_	
Months Supply of Inventory	2.4	2.9	+ 20.8%		_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.