

# Local Market Update – September 2022

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

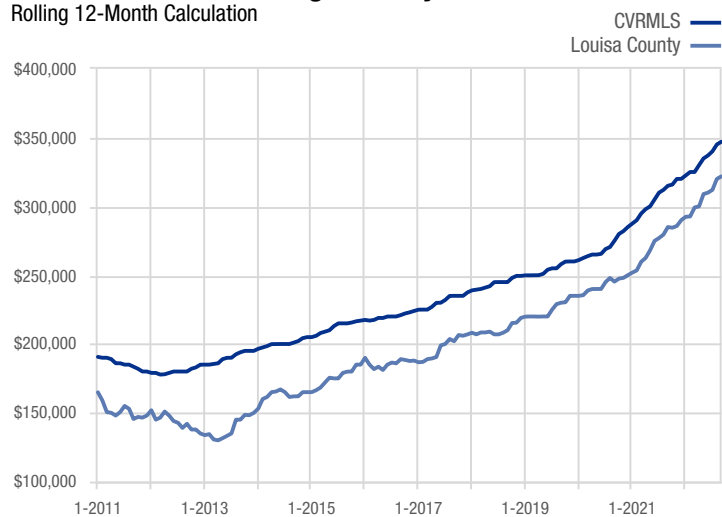
Single Family	September			Year to Date		
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change
New Listings	32	39	+ 21.9%	313	319	+ 1.9%
Pending Sales	31	30	- 3.2%	289	255	- 11.8%
Closed Sales	25	30	+ 20.0%	261	249	- 4.6%
Days on Market Until Sale	16	28	+ 75.0%	24	21	- 12.5%
Median Sales Price*	\$285,000	\$331,500	+ 16.3%	\$289,900	\$341,500	+ 17.8%
Average Sales Price*	\$334,066	\$348,817	+ 4.4%	\$347,562	\$380,546	+ 9.5%
Percent of Original List Price Received*	100.0%	98.8%	- 1.2%	101.0%	100.3%	- 0.7%
Inventory of Homes for Sale	38	63	+ 65.8%	—	—	—
Months Supply of Inventory	1.3	2.4	+ 84.6%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	1	12	+ 1,100.0%
Median Sales Price*	—	—	—	\$395,000	\$540,000	+ 36.7%
Average Sales Price*	—	—	—	\$395,000	\$540,000	+ 36.7%
Percent of Original List Price Received*	—	—	—	116.5%	102.9%	- 11.7%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

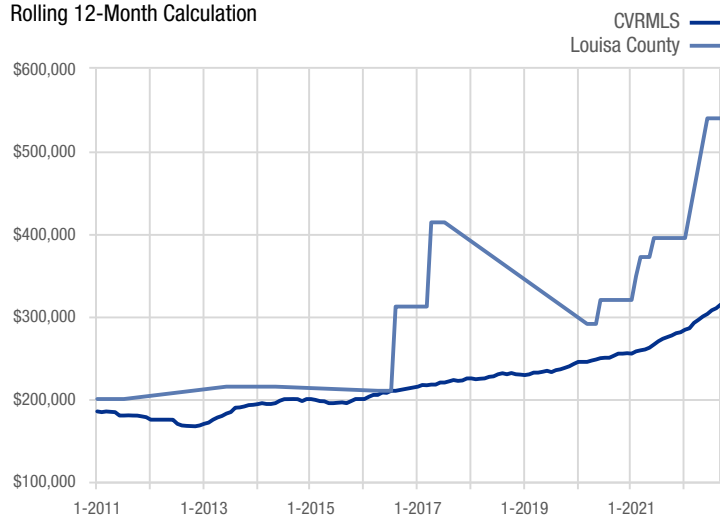
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.