## **Local Market Update – September 2022**A Research Tool Provided by Central Virginia Regional MLS.

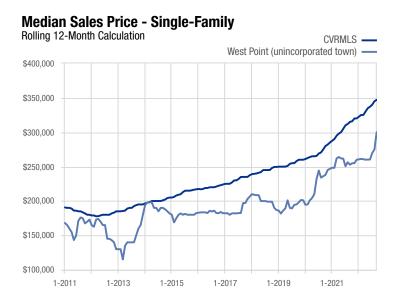


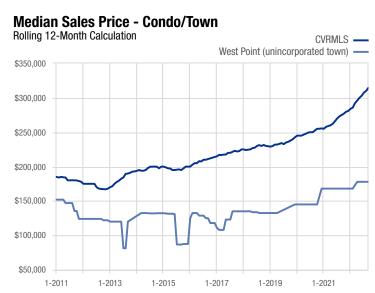
## **West Point (unincorporated town)**

Single Family	September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change	
New Listings	9	1	- 88.9%	60	43	- 28.3%	
Pending Sales	5	2	- 60.0%	52	37	- 28.8%	
Closed Sales	4	2	- 50.0%	52	36	- 30.8%	
Days on Market Until Sale	26	23	- 11.5%	31	21	- 32.3%	
Median Sales Price*	\$207,400	\$424,975	+ 104.9%	\$254,950	\$299,975	+ 17.7%	
Average Sales Price*	\$209,813	\$424,975	+ 102.5%	\$251,869	\$308,261	+ 22.4%	
Percent of Original List Price Received*	91.6%	100.0%	+ 9.2%	99.0%	101.0%	+ 2.0%	
Inventory of Homes for Sale	13	3	- 76.9%		_		
Months Supply of Inventory	2.2	0.7	- 68.2%				

Condo/Town	September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change	
New Listings	0	0	0.0%	1	1	0.0%	
Pending Sales	0	0	0.0%	1	1	0.0%	
Closed Sales	0	0	0.0%	1	1	0.0%	
Days on Market Until Sale	_	_	_	5	12	+ 140.0%	
Median Sales Price*	_		_	\$168,000	\$177,900	+ 5.9%	
Average Sales Price*	_	_	_	\$168,000	\$177,900	+ 5.9%	
Percent of Original List Price Received*	_		_	100.0%	98.9%	- 1.1%	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.