Local Market Update – November 2022A Research Tool Provided by Central Virginia Regional MLS.

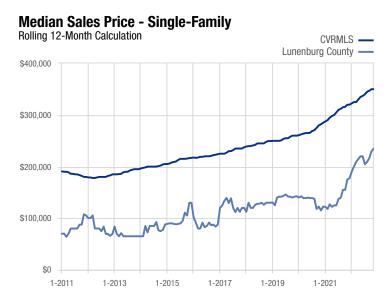


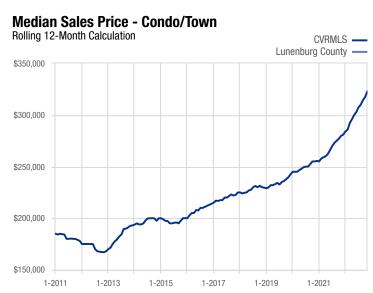
Lunenburg County

| Single Family | | November | | | Year to Date | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| New Listings | 0 | 1 | _ | 45 | 38 | - 15.6% |
| Pending Sales | 3 | 1 | - 66.7% | 39 | 36 | - 7.7% |
| Closed Sales | 6 | 3 | - 50.0% | 37 | 39 | + 5.4% |
| Days on Market Until Sale | 46 | 22 | - 52.2% | 67 | 51 | - 23.9% |
| Median Sales Price* | \$247,000 | \$315,000 | + 27.5% | \$179,900 | \$237,500 | + 32.0% |
| Average Sales Price* | \$225,400 | \$306,400 | + 35.9% | \$211,438 | \$252,682 | + 19.5% |
| Percent of Original List Price Received* | 94.6% | 90.5% | - 4.3% | 93.7% | 93.8% | + 0.1% |
| Inventory of Homes for Sale | 8 | 8 | 0.0% | | | |
| Months Supply of Inventory | 2.3 | 2.6 | + 13.0% | | | |

| Condo/Town | November | | | Year to Date | | |
|--|----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | _ | _ | _ | _ | _ | _ |
| Median Sales Price* | _ | | _ | | | |
| Average Sales Price* | _ | _ | _ | _ | _ | _ |
| Percent of Original List Price Received* | _ | | _ | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | _ | _ | |
| Months Supply of Inventory | | | _ | | | _ |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.