Local Market Update – December 2022A Research Tool Provided by Central Virginia Regional MLS.

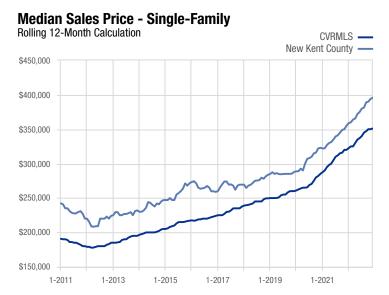


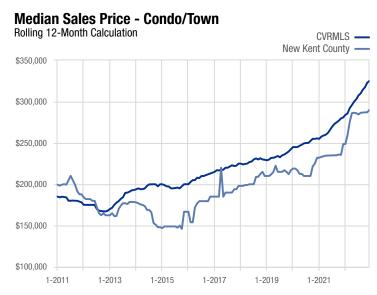
New Kent County

Single Family	December			Year to Date			
Key Metrics	2021	2022	% Change	Thru 12-2021	Thru 12-2022	% Change	
New Listings	32	34	+ 6.3%	676	589	- 12.9%	
Pending Sales	34	26	- 23.5%	592	476	- 19.6%	
Closed Sales	66	35	- 47.0%	555	503	- 9.4%	
Days on Market Until Sale	29	31	+ 6.9%	26	24	- 7.7%	
Median Sales Price*	\$384,429	\$415,000	+ 8.0%	\$355,000	\$395,745	+ 11.5%	
Average Sales Price*	\$394,442	\$425,800	+ 7.9%	\$372,221	\$422,676	+ 13.6%	
Percent of Original List Price Received*	101.1%	100.3%	- 0.8%	101.6%	101.6%	0.0%	
Inventory of Homes for Sale	48	66	+ 37.5%		_	_	
Months Supply of Inventory	1.0	1.7	+ 70.0%		_	_	

Condo/Town	December			Year to Date		
Key Metrics	2021	2022	% Change	Thru 12-2021	Thru 12-2022	% Change
New Listings	6	5	- 16.7%	45	136	+ 202.2%
Pending Sales	2	6	+ 200.0%	26	105	+ 303.8%
Closed Sales	9	11	+ 22.2%	25	83	+ 232.0%
Days on Market Until Sale	70	38	- 45.7%	63	28	- 55.6%
Median Sales Price*	\$295,240	\$320,640	+ 8.6%	\$248,630	\$290,000	+ 16.6%
Average Sales Price*	\$288,653	\$319,646	+ 10.7%	\$256,413	\$301,241	+ 17.5%
Percent of Original List Price Received*	100.6%	99.7%	- 0.9%	100.8%	100.4%	- 0.4%
Inventory of Homes for Sale	10	10	0.0%		_	_
Months Supply of Inventory	4.2	1.1	- 73.8%		_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.