## **Local Market Update – December 2022**A Research Tool Provided by Central Virginia Regional MLS.

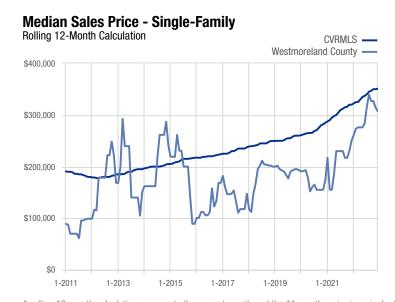


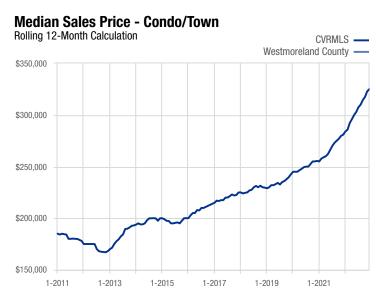
## **Westmoreland County**

| Single Family                            | December    |           |          | Year to Date |              |          |  |
|--|-------------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2021        | 2022      | % Change | Thru 12-2021 | Thru 12-2022 | % Change |  |
| New Listings                             | 2           | 0         | - 100.0% | 31           | 34           | + 9.7%   |  |
| Pending Sales                            | 1           | 1         | 0.0%     | 20           | 24           | + 20.0%  |  |
| Closed Sales                             | 1           | 4         | + 300.0% | 19           | 24           | + 26.3%  |  |
| Days on Market Until Sale                | 256         | 40        | - 84.4%  | 73           | 41           | - 43.8%  |  |
| Median Sales Price*                      | \$2,010,000 | \$290,000 | - 85.6%  | \$250,000    | \$307,500    | + 23.0%  |  |
| Average Sales Price*                     | \$2,010,000 | \$829,000 | - 58.8%  | \$407,713    | \$473,746    | + 16.2%  |  |
| Percent of Original List Price Received* | 100.5%      | 81.7%     | - 18.7%  | 96.0%        | 97.3%        | + 1.4%   |  |
| Inventory of Homes for Sale              | 6           | 7         | + 16.7%  |              | _            | _        |  |
| Months Supply of Inventory               | 3.0         | 3.2       | + 6.7%   |              | _            | _        |  |

| Condo/Town                               | December |      |          | Year to Date |              |          |
|--|----------|------|----------|--------------|--------------|----------|
| Key Metrics                              | 2021     | 2022 | % Change | Thru 12-2021 | Thru 12-2022 | % Change |
| New Listings                             | 0        | 0    | 0.0%     | 0            | 1            | _        |
| Pending Sales                            | 0        | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Closed Sales                             | 0        | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Days on Market Until Sale                | _        | _    |          | _            | _            | _        |
| Median Sales Price*                      | _        |      |          | _            | _            | _        |
| Average Sales Price*                     | _        | _    |          | _            | _            | _        |
| Percent of Original List Price Received* | _        |      |          | _            | _            | _        |
| Inventory of Homes for Sale              | 0        | 0    | 0.0%     | _            | _            | _        |
| Months Supply of Inventory               | _        |      |          | _            | _            | _        |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.