

Local Market Update – April 2022

A Research Tool Provided by Central Virginia Regional MLS.



Louisa County

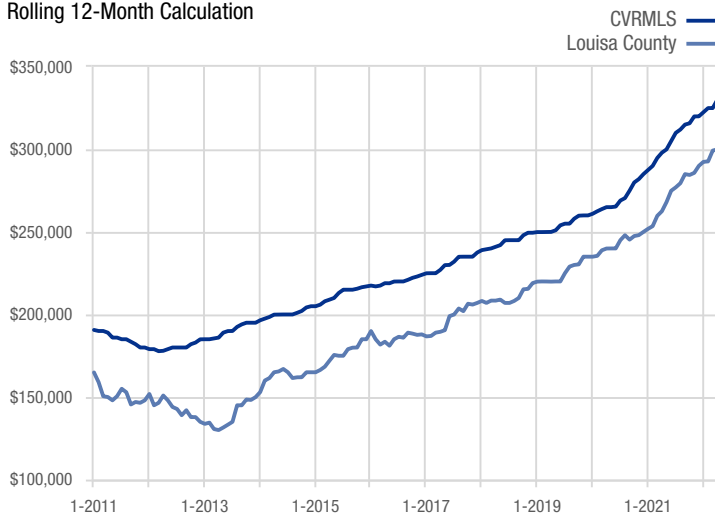
Single Family	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	27	36	+ 33.3%	134	136	+ 1.5%
Pending Sales	32	35	+ 9.4%	136	123	- 9.6%
Closed Sales	35	35	0.0%	97	96	- 1.0%
Days on Market Until Sale	24	20	- 16.7%	31	25	- 19.4%
Median Sales Price*	\$300,000	\$329,000	+ 9.7%	\$276,450	\$323,425	+ 17.0%
Average Sales Price*	\$409,246	\$396,154	- 3.2%	\$343,082	\$369,082	+ 7.6%
Percent of Original List Price Received*	101.3%	102.0%	+ 0.7%	100.4%	100.8%	+ 0.4%
Inventory of Homes for Sale	30	33	+ 10.0%	—	—	—
Months Supply of Inventory	0.9	1.2	+ 33.3%	—	—	—

Condo/Town	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	1	—	—
Median Sales Price*	—	—	—	\$395,000	—	—
Average Sales Price*	—	—	—	\$395,000	—	—
Percent of Original List Price Received*	—	—	—	116.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

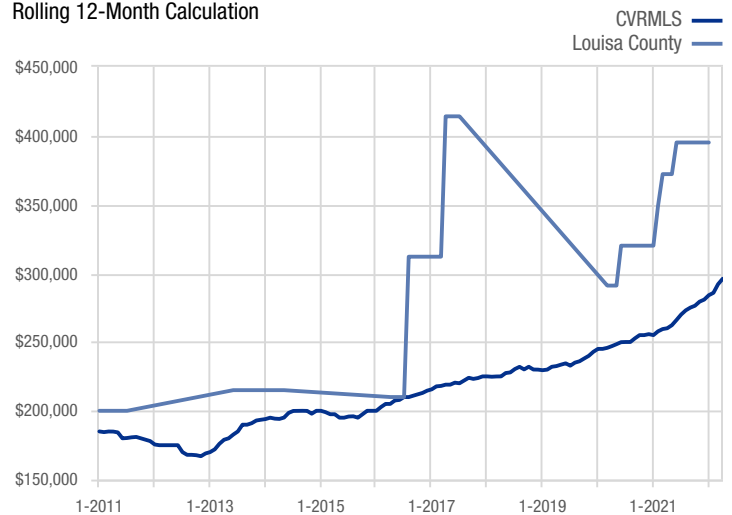
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.