

Local Market Update – April 2022

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

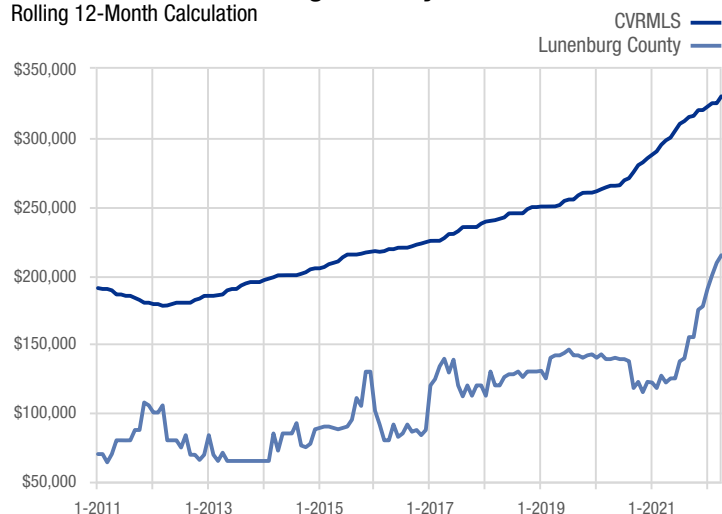
| Single Family | April | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 2 | 7 | + 250.0% | 15 | 18 | + 20.0% |
| Pending Sales | 3 | 4 | + 33.3% | 15 | 18 | + 20.0% |
| Closed Sales | 1 | 3 | + 200.0% | 10 | 15 | + 50.0% |
| Days on Market Until Sale | 42 | 50 | + 19.0% | 119 | 67 | - 43.7% |
| Median Sales Price* | \$136,000 | \$293,000 | + 115.4% | \$129,000 | \$222,000 | + 72.1% |
| Average Sales Price* | \$136,000 | \$293,000 | + 115.4% | \$149,020 | \$219,764 | + 47.5% |
| Percent of Original List Price Received* | 97.2% | 88.1% | - 9.4% | 90.8% | 95.9% | + 5.6% |
| Inventory of Homes for Sale | 8 | 8 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.2 | + 10.0% | — | — | — |

| Condo/Town | April | | | Year to Date | | |
|--|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 4-2021 | Thru 4-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

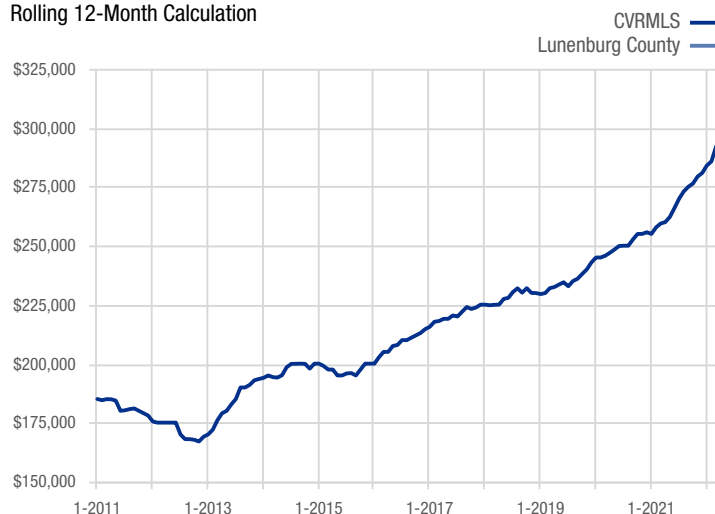
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.