## **Local Market Update – January 2023**A Research Tool Provided by Central Virginia Regional MLS.



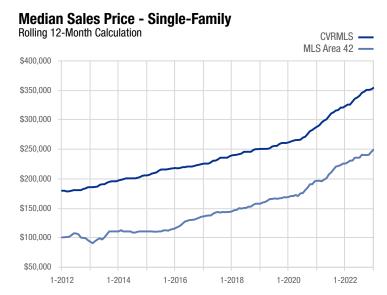
## MLS Area 42

42-Henrico

| Single Family                            | January   |           |          | Year to Date |             |          |  |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                              | 2022      | 2023      | % Change | Thru 1-2022  | Thru 1-2023 | % Change |  |
| New Listings                             | 39        | 25        | - 35.9%  | 39           | 25          | - 35.9%  |  |
| Pending Sales                            | 44        | 32        | - 27.3%  | 44           | 32          | - 27.3%  |  |
| Closed Sales                             | 39        | 36        | - 7.7%   | 39           | 36          | - 7.7%   |  |
| Days on Market Until Sale                | 14        | 27        | + 92.9%  | 14           | 27          | + 92.9%  |  |
| Median Sales Price*                      | \$232,250 | \$240,500 | + 3.6%   | \$232,250    | \$240,500   | + 3.6%   |  |
| Average Sales Price*                     | \$245,777 | \$255,466 | + 3.9%   | \$245,777    | \$255,466   | + 3.9%   |  |
| Percent of Original List Price Received* | 100.7%    | 97.2%     | - 3.5%   | 100.7%       | 97.2%       | - 3.5%   |  |
| Inventory of Homes for Sale              | 35        | 36        | + 2.9%   |              | _           | _        |  |
| Months Supply of Inventory               | 0.7       | 0.9       | + 28.6%  |              | _           | _        |  |

| Condo/Town                               | January   |           |          | Year to Date |             |          |  |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                              | 2022      | 2023      | % Change | Thru 1-2022  | Thru 1-2023 | % Change |  |
| New Listings                             | 10        | 2         | - 80.0%  | 10           | 2           | - 80.0%  |  |
| Pending Sales                            | 9         | 2         | - 77.8%  | 9            | 2           | - 77.8%  |  |
| Closed Sales                             | 6         | 4         | - 33.3%  | 6            | 4           | - 33.3%  |  |
| Days on Market Until Sale                | 16        | 3         | - 81.3%  | 16           | 3           | - 81.3%  |  |
| Median Sales Price*                      | \$271,348 | \$130,000 | - 52.1%  | \$271,348    | \$130,000   | - 52.1%  |  |
| Average Sales Price*                     | \$262,413 | \$130,667 | - 50.2%  | \$262,413    | \$130,667   | - 50.2%  |  |
| Percent of Original List Price Received* | 103.4%    | 98.4%     | - 4.8%   | 103.4%       | 98.4%       | - 4.8%   |  |
| Inventory of Homes for Sale              | 6         | 0         | - 100.0% |              | _           | _        |  |
| Months Supply of Inventory               | 0.6       |           |          |              | _           | _        |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.