Local Market Update – January 2023A Research Tool Provided by Central Virginia Regional MLS.



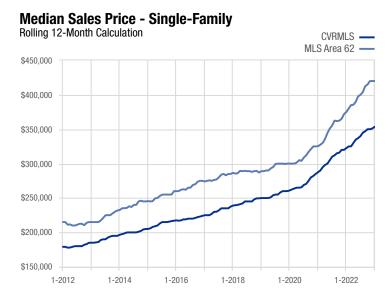
MLS Area 62

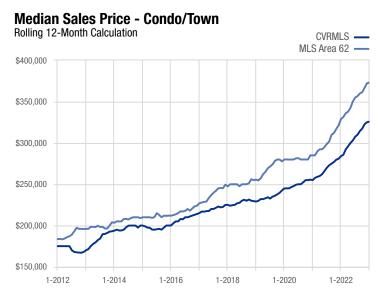
62-Chesterfield

Single Family	January			Year to Date			
Key Metrics	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change	
New Listings	116	76	- 34.5%	116	76	- 34.5%	
Pending Sales	107	84	- 21.5%	107	84	- 21.5%	
Closed Sales	124	56	- 54.8%	124	56	- 54.8%	
Days on Market Until Sale	23	29	+ 26.1%	23	29	+ 26.1%	
Median Sales Price*	\$399,975	\$430,000	+ 7.5%	\$399,975	\$430,000	+ 7.5%	
Average Sales Price*	\$431,914	\$484,947	+ 12.3%	\$431,914	\$484,947	+ 12.3%	
Percent of Original List Price Received*	105.9%	102.7%	- 3.0%	105.9%	102.7%	- 3.0%	
Inventory of Homes for Sale	75	68	- 9.3%		_	_	
Months Supply of Inventory	0.4	0.5	+ 25.0%		_	_	

Condo/Town	January			Year to Date			
Key Metrics	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change	
New Listings	25	54	+ 116.0%	25	54	+ 116.0%	
Pending Sales	37	41	+ 10.8%	37	41	+ 10.8%	
Closed Sales	26	19	- 26.9%	26	19	- 26.9%	
Days on Market Until Sale	15	34	+ 126.7%	15	34	+ 126.7%	
Median Sales Price*	\$367,913	\$380,250	+ 3.4%	\$367,913	\$380,250	+ 3.4%	
Average Sales Price*	\$368,011	\$379,220	+ 3.0%	\$368,011	\$379,220	+ 3.0%	
Percent of Original List Price Received*	104.1%	97.8%	- 6.1%	104.1%	97.8%	- 6.1%	
Inventory of Homes for Sale	25	70	+ 180.0%		_	_	
Months Supply of Inventory	0.6	2.3	+ 283.3%		<u> </u>	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.