

# Local Market Update – January 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

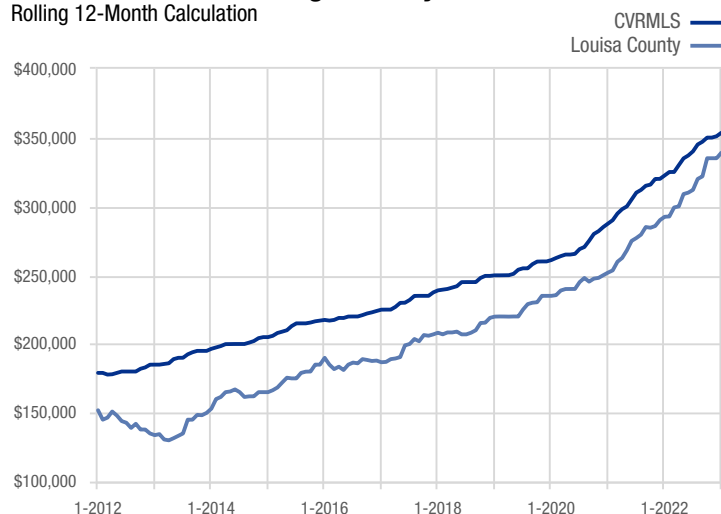
Single Family	January			Year to Date		
Key Metrics	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
New Listings	19	26	+ 36.8%	19	26	+ 36.8%
Pending Sales	21	23	+ 9.5%	21	23	+ 9.5%
Closed Sales	24	12	- 50.0%	24	12	- 50.0%
Days on Market Until Sale	31	46	+ 48.4%	31	46	+ 48.4%
Median Sales Price*	\$299,975	<b>\$329,475</b>	+ 9.8%	\$299,975	<b>\$329,475</b>	+ 9.8%
Average Sales Price*	\$362,712	<b>\$358,621</b>	- 1.1%	\$362,712	<b>\$358,621</b>	- 1.1%
Percent of Original List Price Received*	98.1%	<b>96.7%</b>	- 1.4%	98.1%	<b>96.7%</b>	- 1.4%
Inventory of Homes for Sale	24	60	+ 150.0%	—	—	—
Months Supply of Inventory	0.8	2.4	+ 200.0%	—	—	—

Condo/Town	January			Year to Date		
Key Metrics	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

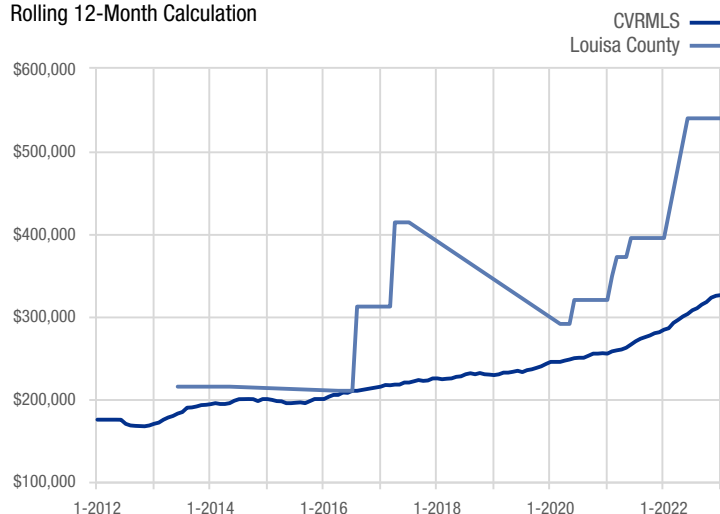
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.