Local Market Update – January 2023A Research Tool Provided by Central Virginia Regional MLS.

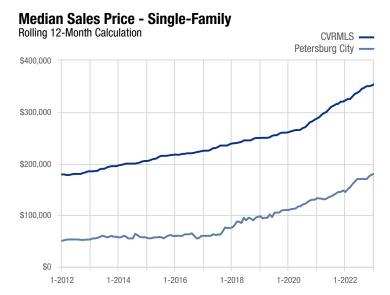


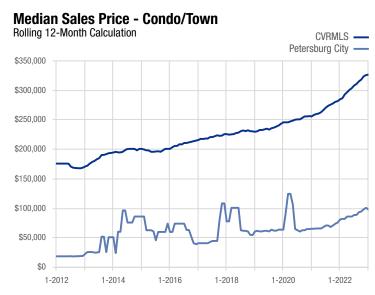
Petersburg City

| Single Family | | January | | | Year to Date | |
|--|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 1-2022 | Thru 1-2023 | % Change |
| New Listings | 52 | 44 | - 15.4% | 52 | 44 | - 15.4% |
| Pending Sales | 47 | 41 | - 12.8% | 47 | 41 | - 12.8% |
| Closed Sales | 36 | 32 | - 11.1% | 36 | 32 | - 11.1% |
| Days on Market Until Sale | 17 | 26 | + 52.9% | 17 | 26 | + 52.9% |
| Median Sales Price* | \$85,000 | \$180,000 | + 111.8% | \$85,000 | \$180,000 | + 111.8% |
| Average Sales Price* | \$129,081 | \$170,603 | + 32.2% | \$129,081 | \$170,603 | + 32.2% |
| Percent of Original List Price Received* | 92.1% | 96.4% | + 4.7% | 92.1% | 96.4% | + 4.7% |
| Inventory of Homes for Sale | 71 | 66 | - 7.0% | | _ | _ |
| Months Supply of Inventory | 1.6 | 1.6 | 0.0% | | _ | _ |

| Condo/Town | January | | | Year to Date | | | |
|--|-----------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 1-2022 | Thru 1-2023 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% | |
| Closed Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% | |
| Days on Market Until Sale | 19 | _ | | 19 | _ | _ | |
| Median Sales Price* | \$111,000 | | | \$111,000 | _ | _ | |
| Average Sales Price* | \$111,000 | - | | \$111,000 | _ | _ | |
| Percent of Original List Price Received* | 100.9% | | | 100.9% | _ | _ | |
| Inventory of Homes for Sale | 1 | 2 | + 100.0% | | _ | _ | |
| Months Supply of Inventory | 0.7 | 1.6 | + 128.6% | | _ | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.