Local Market Update — February 2023A Research Tool Provided by Central Virginia Regional MLS.

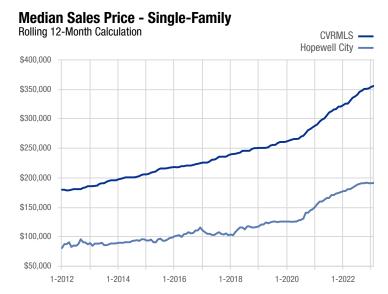


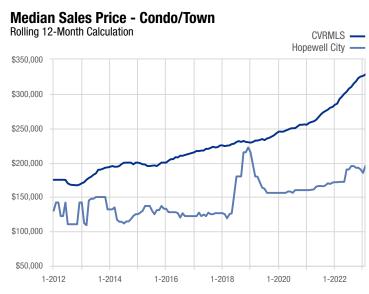
Hopewell City

Single Family	February			Year to Date			
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	39	38	- 2.6%	62	75	+ 21.0%	
Pending Sales	34	42	+ 23.5%	60	69	+ 15.0%	
Closed Sales	19	22	+ 15.8%	52	37	- 28.8%	
Days on Market Until Sale	23	26	+ 13.0%	21	28	+ 33.3%	
Median Sales Price*	\$154,500	\$220,000	+ 42.4%	\$184,500	\$215,000	+ 16.5%	
Average Sales Price*	\$166,147	\$199,102	+ 19.8%	\$185,081	\$204,371	+ 10.4%	
Percent of Original List Price Received*	98.6%	96.4%	- 2.2%	99.5%	95.5%	- 4.0%	
Inventory of Homes for Sale	32	42	+ 31.3%		_	_	
Months Supply of Inventory	0.9	1.3	+ 44.4%			_	

Condo/Town	February			Year to Date			
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	1	0	- 100.0%	3	1	- 66.7%	
Pending Sales	2	1	- 50.0%	3	1	- 66.7%	
Closed Sales	1	0	- 100.0%	2	0	- 100.0%	
Days on Market Until Sale	8	_		5	_	_	
Median Sales Price*	\$169,900			\$179,950	_	_	
Average Sales Price*	\$169,900	_		\$179,950	_	_	
Percent of Original List Price Received*	100.0%			100.0%	_	_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory		_			_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.