Local Market Update — February 2023A Research Tool Provided by Central Virginia Regional MLS.

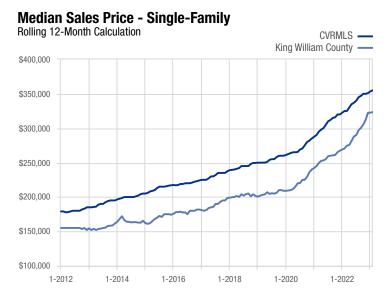


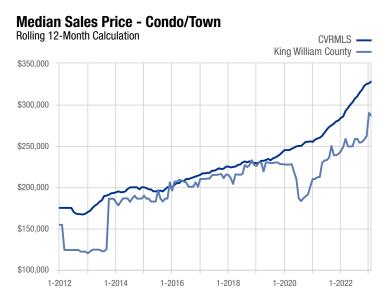
King William County

Single Family	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	38	15	- 60.5%	58	34	- 41.4%
Pending Sales	19	15	- 21.1%	44	31	- 29.5%
Closed Sales	16	7	- 56.3%	28	17	- 39.3%
Days on Market Until Sale	11	25	+ 127.3%	15	15	0.0%
Median Sales Price*	\$315,000	\$314,999	- 0.0%	\$305,000	\$314,999	+ 3.3%
Average Sales Price*	\$340,633	\$325,772	- 4.4%	\$325,220	\$323,482	- 0.5%
Percent of Original List Price Received*	102.5%	100.5%	- 2.0%	102.0%	99.6%	- 2.4%
Inventory of Homes for Sale	47	32	- 31.9%		_	_
Months Supply of Inventory	1.8	1.5	- 16.7%		_	_

Condo/Town	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	4	3	- 25.0%	12	4	- 66.7%
Pending Sales	5	2	- 60.0%	13	4	- 69.2%
Closed Sales	4	1	- 75.0%	10	3	- 70.0%
Days on Market Until Sale	16	0	- 100.0%	54	43	- 20.4%
Median Sales Price*	\$316,520	\$185,000	- 41.6%	\$255,975	\$325,000	+ 27.0%
Average Sales Price*	\$304,085	\$185,000	- 39.2%	\$277,068	\$317,645	+ 14.6%
Percent of Original List Price Received*	99.8%	92.5%	- 7.3%	98.6%	97.0%	- 1.6%
Inventory of Homes for Sale	6	6	0.0%		_	_
Months Supply of Inventory	1.2	2.7	+ 125.0%		_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.